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INDEPENDENT AUDITOR'S REPORT

To the Members of ASA International India Microfinance Limited

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of ASA International India Microfinance Limited ("the Company"), which comprise the Balance sheet as at March 31 2020, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013, as amended ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2020, its profit and its cash flows for the year ended on that date.

Basis for Opinion

We conducted our audit of the financial statements in accordance with the Standards on Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Emphasis of Matter

We draw attention to Note 32 to the accompanying financial statements, which describes the economic and social disruption as a result of the COVID-19 pandemic of the Company's business and financial metrics, including the Company's estimates towards provisions of loan to customers and that such estimates may be affected by the severity and duration of the pandemic. Our opinion is not modified in respect of this matter.

Other Information

The Company's Board of Directors is responsible for the other information. The other information comprises the Director's Report, but does not include the financial statements and our auditor's report thereon.



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Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether such other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibility of Management for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting

from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Report on Other Legal and Regulatory Requirements

- As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure 1" a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by Section 143(3) of the Act, we report that:
 - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - (c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;



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- (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended;
- (e) On the basis of the written representations received from the directors as on March 31, 2020 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2020 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company with reference to these financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure 2" to this report;
- (g) In our opinion, the managerial remuneration for the year ended March 31, 2020 has been paid / provided by the Company to its directors in accordance with the provisions of section 197 read with Schedule V to the Act;
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
 - The Company has disclosed the impact of pending litigations on its financial position in its financial statements - Refer Note 29 to the financial statements;
 - The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
 - There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For S.R. Batliboi & Co. LLP Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

J Waswar Sarkar per Bhaswar Sarkar

Partner

Membership Number: 055596 UDIN: 20055596AAAABU5441

Place of Signature: Kolkata

Date: June 26, 2020

ANNEXURE 1 REFERRED TO IN PARAGRAPH 1 UNDER THE HEADING "REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS" OF OUR REPORT OF EVEN DATE TO THE MEMBERS OF ASA INTERNATIONAL INDIA MICROFINANCE LIMITED AS AT AND FOR THE YEAR ENDED MARCH 31, 2020

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - (b) Fixed assets have been physically verified by the management during the year and no material discrepancies were identified on such verification.
 - (c) According to the information and explanations given by the management, there are no immovable properties, included in fixed assets of the Company. Accordingly, the requirements under paragraph 3(i)(c) of the Order are not applicable to the Company and hence not commented upon.
- (ii) The Company's business does not involve inventories. Accordingly, the requirements under paragraph 3(ii) of the Order are not applicable to the Company and hence not commented upon.
- (iii) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured to companies, firms, limited liability partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013. Accordingly, the provisions of clause 3(iii) (a), (b) and (c) of the Order are not applicable to the Company and hence not commented upon.
- (iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees, and securities given in respect of which provisions of section 185 and 186 of the Companies Act 2013 are applicable and hence not commented upon.
- (v) The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable and hence not commented upon.
- (vi) To the best of our knowledge and as explained, the Company is not in the business of sale of any goods. Therefore, in our opinion, the provisions of clause 3(vi) of the Order are not applicable to the Company and hence not commented upon.
- (vii) (a) Undisputed statutory dues including provident fund, employees' state insurance, income-tax, goods and service tax, cess and other material statutory dues have generally been regularly deposited with the appropriate authorities.

Though there has been a slight delay in a few cases for provident fund which could not be deposited due to reasons mentioned in note no. 31 of the financial statements.

(b) According to the information and explanations given to us, undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax. goods and service tax, cess and other statutory dues which were outstanding, at the year end, for a period of more than six months from the date they became payable, are as follows:

| Name of the statute | Nature of dues | Amount (Rs.) | Period to which the amount relates | Due date | Date of payme nt | Remarks, if any |
|--|-------------------|--------------|---|-------------------------------|------------------------|---|
| Employees Provident Fund and Miscellaneous Provisions Act, 1952 | Provident Fund | 11,66,168 | April- August 2019 | May- Septe mber 2019 | April 14, 2020 | Rs. 3,66,394 paid (for reason of non- payment refer note 31 of the financial statements |

(c) According to the records of the Company, the dues of income-tax, service tax, goods and service tax and cess on account of any dispute are as follows:

| Name of the statute | Nature of dues | Amount (*) | Period to which the amount relates | Forum where dispute is pending |
|-----------------------------|----------------|-------------|---|--|
| The Income Tax Act, 1961 | Income Tax | 8,09,99,175 | A.Y. 2011-12 & A.Y 2012-13 | Commissioner of Income- tax (Appeal) |

(*) net of Rs. 1,65,35,485 paid under protest

(d) In respect of sub clauses (vii) (a) to (vii) (c) above, the Company did not have any dues towards sales tax, custom duty, value added tax and excise duty, during the year.

(viii) In our opinion and according to the information and explanations given by the management, the Company has not defaulted in repayment of loans or borrowing to a financial institution, bank or dues to debenture holders.



Chartered According to the information and explanations given by the management, the Company has not raised any money by way of initial public offer or further public offer. Accordingly, clause (ix) is not applicable to the Company and hence not commented upon.

Money raised by the Company by way of term loans / debt instruments were applied for the purpose for which those were raised, though idle/ surplus funds were gainfully invested in fixed deposits/ liquid assets, pending for the purpose for they were raised.

- (x) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that no material fraud by the Company or by its employees or officers has been noticed or reported during the year except for instances of cash embezzlements by certain employees of the Company aggregating to an amount of Rs. 13,72,579 and out of which Rs. 5,15,386 has been recovered.
- (xi) According to the information and explanations given by the management, the managerial remuneration has been paid / provided in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act, 2013.
- (xii) In our opinion, the Company is not a nidhi company. Therefore, the provisions of clause 3(xii) of the order are not applicable to the Company and hence not commented upon.
- (xiii) According to the information and explanations given by the management, transactions with the related parties are in compliance with section 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards.
- (xiv) According to the information and explanations given by the management, the Company has complied with provisions of section 42 of the Companies Act, 2013 in respect of the preferential allotment or private placement of shares during the year. According to the information and explanations given by the management, we report that the amounts raised, have been used for the purposes for which the funds were raised.
- (xv) According to information and explanations given by the management, the Company has not entered into any non-cash transactions with directors or persons connected with him as referred to in section 192 of Companies Act, 2013.



(xvi) According to the information and explanations given to us, we report that the Company has registered as required, under section 45-IA of the Reserve Bank of India Act, 1934.

For S.R. Batliboi & Co. LLP **Chartered Accountants** ICAI Firm Registration Number: 301003E/E300005

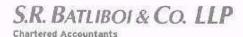
per Bhaswar Sarkar

Partner

Membership Number: 055596 UDIN: 20055596AAAABU5441

Place of Signature: Kolkata

Date: June 26, 2020



ANNEXURE 2 TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS OF ASA INTERNATIONAL INDIA MICROFINANCE LIMITED

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of ASA International India Microfinance Limited ("the Company") as of March 31, 2020 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting with reference to these financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing as specified under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting with reference to these financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls over financial reporting with reference to these financial statements and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting with reference to these financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.



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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls over financial reporting with reference to these financial statements.

Meaning of Internal Financial Controls Over Financial Reporting With Reference to these Financial Statements

A company's internal financial control over financial reporting with reference to these financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting with reference to these financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting With Reference to these Financial Statements

Because of the inherent limitations of internal financial controls over financial reporting with reference to these financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting with reference to these financial statements to future periods are subject to the risk that the internal financial control over financial reporting with reference to these financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



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In our opinion, the Company has, in all material respects, adequate internal financial controls over financial reporting with reference to these financial statements and such internal financial controls over financial reporting with reference to these financial statements were operating effectively as at March 31, 2020 based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For S.R. Batliboi & Co LLP Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

J Whaswar Carkar per Bhaswar Sarkar

Partner

Membership Number: 055596 UDIN: 20055596AAAABU5441

Place of Signature: Kolkata

Date: June 26, 2020

ASA International India Microfinance Limited Balance Sheet as at March 31, 2020

| | Notes | As at March 31, 2020 (Rs.) | As at March 31, 2019 (Rs.) |
|--|-----------------|---|----------------------------------|
| I. Equity and liabilities | | | |
| Shareholders' funds | | | |
| Share capital | 3 | 1,95,95,000 | 1,72,38,000 |
| Reserves and surplus | 4 | 2,12,95,59,364 | 1,43,08,11,230 |
| and the state of t | | 2,14,91,54,364 | 1,44,80,49,230 |
| Non-current liabilities | 10000 | *************************************** | |
| Long-term borrowings | 5 | 5,25,82,17,184 | 4,06,48,91,898 |
| Long-term provisions | 6 | 17,56,80,549 | 5,50,20,086 |
| | | 5,43,38,97,733 | 4,11,99,11,984 |
| Current liabilities | | | |
| Short-term borrowings | 7 | # III | 1,213 |
| Trade payables | 365 | 10 | 7/8/00/03 |
| Total outstanding dues of micro enterprises and | 1 4 | | |
| small enterprises | 1 1 | * III | 14 |
| Total outstanding dues of creditors other than | | * | 4.84.80 x x |
| micro enterprises and small enterprises Other current liabilities | 8 | 1,14,99,867 3,18,93,19,126 | 1,54,58,146 2,96,20,43,809 |
| COST TO MAN AND THE MAN AND | 100 | 3,18,93,19,126 | 2,90,20,43,809 |
| Short-term provisions | 6 | 8,20,49,445 | 9,42,09,091 |
| | \$ - | 3,28,28,68,438 | 3,07,17,12,259 |
| Total | | 10,86,59,20,535 | 8,63,96,73,473 |
| II. Assets | | | |
| Non-current assets | | | |
| Property, plant and equipment | 10A | 3,39,93,055 | 3,13,06,972 |
| Intangible assets | 10B | 34,23,614 | 48,73,678 |
| Deferred tax assets | 11 | 6,76,50,606 | 4,10,12,742 |
| Loans and advances | 12 | 1,94,37,60,404 | 71,08,04,640 |
| Other assets | 13 | 19,37,82,095 | 22,45,38,998 |
| | | 2,24,26,09,774 | 1,01,25,37,030 |
| Current assets | | 004.004.004.004.004 | -111-11000 |
| Cash and bank balances | 14 | 82,06,09,175 | 1,26,83,74,473 |
| Loans and advances | 12 | 7,38,81,56,519 | 6,07,41,98,649 |
| Other assets | 13 | 41,45,45,067 | 28,45,63,321 |
| | | 8,62,33,10,761 | 7,62,71,36,443 |
| | l — | 0,02,33,20,702 | 7,02,72,00,110 |

Summary of significant accounting policies

2.1

The accompanying notes are an integral part of the financial statements.

As per our report of even date

For S.R.Batlibol & Co. LLP

Chartered Accountants

Firm Registration No.301003E/E300005

For and on behalf of the Board of Directors of ASA International India Microfinance Limited

U Dhaswar per Bhaswar Sarkar

Partner

Membership No.: 055596

Anjan Dasgupta Managing Director

Managing Direct DIN 03314638

Subhrangsu Chakravarty Chief Financial Officer

MDIA

Dolly Guha Independent Director DIN: 07671775

Sadiyah Zaheer Company Secretary

Place: Kolkata Date: June 26, 2020

ASA International India Microfinance Limited Statement of Profit and Loss for the year ended March 31, 2020

| | Notes | Year ended March 31, 2020 (Rs.) | Year ended March 31, 2019 (Rs.) |
|---|----------|---------------------------------------|---------------------------------------|
| I. Income | | | |
| Revenue from operations Other income | 15 16 | 2,40,86,88,953 5,10,86,641 | 1,79,98,86,177 1,78,75,903 |
| Total revenue | | 2,45,97,75,594 | 1,81,77,62,080 |
| II. Expenses | | Company of the same | |
| Employee benefits expense | 17 | 51,84,81,101 | 36,61,05,737 |
| Finance costs | 18 | 1,10,50,70,929 | 78,44,00,790 |
| Depreciation and amortisation expense | 19 | 2,13,67,469 | 1,78,50,389 |
| Other expenses | 20 | 23,49,90,658 | 17,83,10,312 |
| Provisions and write-offs | 21 | 14,77,45,719 | 5,04,12,092 |
| Total expenses | | 2,02,76,55,876 | 1,39,70,79,320 |
| Profit before tax (III)=(I)-(II) | | 43,21,19,718 | 42,06,82,760 |
| Tax expense (IV) Current tax | | 14,01,22,839 | 13,52,84,423 |
| Deferred tax credit | | (2,66,37,865) | |
| Total tax expenses | 9 | 11,34,84,974 | 12,48,44,068 |
| Profit for the year (III)-(IV) | | 31,86,34,744 | 29,58,38,692 |
| Earning per share (EPS) | 22 | | |
| Nominal value of share | | 100.00 | 100.00 |
| Basic | | 1,722.93 | 1,954.80 |
| Diluted | | 1,722.93 | 1,954.80 |

Summary of significant accounting policies

2.1

The accompanying notes are an integral part of the financial statements.

Koikala

As per our report of even date

For S.R.Batliboi & Co. LLP

Firm Registration No.301003E/E300005

Chartered Accountants

mesura per Bhaswar Sarkar

Membership No.: 055596

For and on behalf of the Board of Directors of ASA International India Microfinance Limited

Anjan Dasgupta

Managing Director

DIN 03314638 Suble

Subhrangsu Chakravar

WD14

KOLKATA

Chief Financial Officer

Dolly Guha

Independent Director

DIN: 07671775 Sadyah Zakeer

Sadiyah Zaheer

Company Secretary

Place: Kolkata

Date: June 26, 2020

ASA International India Microfinance Limited Cash Flow Statement for the year ended March 31, 2020

| Particulars | Year ended March 31, 2020 (Rs.) | Year ended March 31, 2019 (Rs.) |
|--|--|---------------------------------------|
| A. Cash flow from operating activities : | | |
| Profit before tax | 43,21,19,718 | 42,06,82,760 |
| Adjustments for : | 25 W.C. O. E. C. O. C. | 55-748-75-507-55-55 |
| Depreciation and amortisation expense | 2,13,67,469 | 1,78,50,389 |
| Provisions and write-offs | 14,77,45,719 | 5,04,12,092 |
| Gain from sale of investments | (1,90,71,783) | (1,25,38,820) |
| Excess provision for litigation written back | (1,66,63,184) | |
| Liabilities written back | (93,42,767) | <u> </u> |
| Provision for service tax | NO. 0. 14. 14. 14. 14. 14. 14. 14. 14. 14. 14 | 55,86,861 |
| Operating profit before working capital changes | 55,61,55,172 | 48,19,93,282 |
| Movements in working capital: | 200000000000000000000000000000000000000 | |
| Increase in loans and advances | (2,60,31,75,056) | (1,75,99,74,542) |
| Increase in other assets | (2,88,59,945) | (13,63,60,644) |
| Increase in provisions | 10,37,36,235 | 4,35,23,476 |
| Decrease/ (increase) in margin money deposits (net) | 3,88,56,443 | (14,38,61,638) |
| Increase/ (decrease) in other current liabilities | (6,20,28,094) | 17,39,32,219 |
| Cash used in operations | (1,99,53,15,245) | (1,34,07,47,847) |
| Direct taxes paid (net of refunds) | (14,62,32,861) | (16,32,98,164) |
| Net Cash flow used in operating activities (A) | (2,14,15,48,106) | (1,50,40,46,011) |
| | | |
| B. Cash flow from investing activities : | 501,000,000,000,000 | 98925 300 9403 |
| Purchase of property, plant and equipments | (2,26,03,487) | (2,31,87,853) |
| Proceeds from purchase and sale of investments (net) | 1,90,71,783 | 1,30,96,398 |
| Net cash flow used in investing activities (B) | (35,31,704) | (1,00,91,455) |
| C. Cash flow from financing activities: | | |
| Repayment of short-term borrowings (net) | | (23,26,91,353) |
| Repayment of cash credit facility (net) | (1,213) | (18,02,582) |
| Proceeds from long-term borrowings | 3,19,78,89,368 | 2,63,01,96,907 |
| Repayment of long-term borrowings | (2,44,32,09,383) | (2,55,70,94,910) |
| Proceeds from issue of equity shares | 38,24,70,390 | 38,92,87,753 |
| Proceeds from issue of non-convertible debentures | 80,00,00,000 | 1,65,66,66,600 |
| Repayment of non-convertible debentures | (6,66,66,800) | (8,33,33,200) |
| Net Cash flow generated from financing activities (C) | 1,87,04,82,362 | 1,80,12,29,215 |
| Net increase in cash and cash equivalents (A+B+C) | (27,45,97,448) | 28,70,91,749 |
| Cash and cash equivalents at the beginning of the year | 92,63,35,695 | 63,92,43,946 |
| Cash and cash equivalents at the end of the year (refer note 14) | 65,17,38,247 | 92,63,35,695 |

Summary of significant accounting policies (refer note 2.1)

The accompanying notes are an integral part of the financial statements.

Kolkata

As per our report of even date

For S.R.Batliboi & Co. LLP

Chartered Accountants

Firm Registration No.301003E/E300005

per Bhaswar Sarkar

Partner

Membership No. 055596

For and on behalf of the Board of Directors of ASA International India Microfinance Limited

Anjan Dasgupta

Managing Director

DIN 03314638

Dolly Guha Independent Director

DIN: 07671775

Subhrangsu Chakravarty

WD14

KOLKATA

Chief Financial Officer

Sadiyah Zaheer

Company Secretary

Place: Kolkată Date: June 26, 2020

1. Corporate information

ASA International India Microfinance Limited ("the Company") is a Company domiciled and incorporated in India. The Company is a non-deposit accepting Non-Banking Financial Company ('NBFC-ND') with the Reserve Bank of India ('RBI').

The Company is engaged in providing financial services to women mainly in rural and semi urban areas of India who are organized into small groups.

2. Basis of preparation

The financial statements of the Company have been prepared in accordance with the generally accepted accounting principles in India (Indian GAAP). The Company has prepared these financial statements to comply in all material respects with the accounting standards notified under section 133 of the Companies Act 2013 ("the Act"), read together with Rule 7 of the Companies (Account) Rules, 2014 and Companies (Accounting Standards) Amendment Rules, 2016, provisions of the RBI applicable as per Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016 issued vide Notification No. DNBR. PD. 007/03.10.119/2016-17 dated September 01, 2016, as amended from time to time ('the NBFC Master Directions, 2016') and other applicable clarifications provided by RBI.

In view of the matters as mentioned in Note 32, the Company has assessed the impact of the Novel Coronavirus (COVID-19) pandemic on its liquidity and ability to repay its obligations as and when they are due. With the gradual relaxation of lockdown rules, as well as resumption of commercial activities by borrowers in a majority of geographies in which the Company operates, management is confident that collections will resume, albeit likely at a lower level than earlier. In this regard, the Company 399 out of its 402 branch offices in a state of readiness with optimal workforce to deal with normal business operations, while continuing to comply with regulatory guidelines on businesses, social distancing etc. The Company has also commenced field visits meet customers and expects to resume Kendra meetings post the lock down period to re-commence collections. In addition, management has considered various stimulus packages announced by the Government of India which directly or indirectly benefit NBFC-MFI, current status/outcomes of discussions with the Company's lenders to seek/extend moratorium and various other financial support from other banks, agencies and its parent entity in determining the Company's liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Company will be able to pay its obligations as and when these become due in the foreseeable future. According, the financial statements have been prepared on a going concern basis.

The financial statements have been prepared under the historical cost convention on an accrual basis except interest on non-performing loans that are recognized on realization. The accounting polices applied by the Company are consistent with those applied in the previous year, unless specified otherwise.

An asset or liability is respectively classified as current when it is expected to be realized or settled in the Company's normal operating cycle or within 12 months after the reporting date. Current assets and liabilities include current portion of non-current assets and non-current liabilities respectively. All other assets and liabilities are classified as non-current as required by Schedule III of the Companies Act, 2013.





2.1 Summary of significant accounting policies/ accounting estimate

a. Use of estimates

The preparation of financial statements in conformity with Indian GAAP requires the management too make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

b. Property, plant and equipment

All property, plant and equipment are stated at historical cost, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises the purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use.

c. Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment loss, if any.

Computer software is amortized using the written down value method at a rate of 40% per annum.

d. Depreciation on property, plant and equipment

Depreciation on tangible property, plant and equipment is calculated on the written down value method as per the useful life prescribed under Schedule II to the Companies Act, 2013, which is the useful lives of the underlying assets as estimated by the management.

e. Borrowing Cost

Borrowing costs includes interests which are recognised on time proportion basis taking into account the amount outstanding and the rate applicable on the borrowings. Processing fees and ancillary fees incurred for arrangement of borrowings from banks and financial institutions are charged off up-front to the statement of profit and loss.

f. Impairment

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the statement of profit and loss. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciated historical cost.

g. Investments

Investments which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

Current investments are carried in the financial statement at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments. On disposal of investment, the difference between the carrying amount and net disposal proceeds are charged or credited to the statement of profit and loss.

h. Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

- i) Interest income on portfolio loans is recognized in the Statement of profit and loss on time proportion basis taking into account the amount outstanding and the rates applicable, except in the case of non-performing assets ("NPA's"), where it is recognized, upon realization, as per prudential norms of RBI. Any such income recognised before the assets become non-performing and remaining unrealized are reversed.
- II) Interest income on deposits with banks is recognized on a time proportion basis taking into account the amount outstanding and the applicable interest rate.
- iii) Processing fees are recognized as income upfront when it becomes due.
- iv) Income from services rendered in connection with loans given on behalf of banks/NBFCs to joint liability groups/individual liability groups organized / monitored by the Company are recognized on accrual basis as and when such services are rendered.
- v) Profit/premium arising at the time of securitization/assignment of loan portfolio is amortized over the life of the underlying loan portfolio/securities and any loss arising therefrom is accounted for immediately. Income from interest strip (excess interest spread) is recognized in the statement of profit and loss account net of any losses at the time of actual receipt. Interest retained under assignment of loan receivables is recognized on realization basis over the life of the underlying loan portfolio.
- vi) All other income is recognized on an accrual basis.

i. Foreign currency transactions

All transactions in foreign currency are recognized at the exchange rate prevailing on the date of the transaction. Foreign currency monetary items are reported using the exchange rate prevailing at the close of the financial year. Exchange differences arising on the settlement of monetary items or on the restatement of Company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognised as income or as expenses in the year in which they arise.

j. Retirement and other employee benefits

Retirement benefit in the form of provident fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable under the scheme. The Company recognizes contribution payable to the provident fund scheme as expenditure, when an employee renders the related service. If the contribution payable to the scheme for service received before the balance sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognised as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the balance sheet date, then excess is recognised as an asset.

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Gratuity liability is a defined benefit obligation and is provided for on the basis of an actuarial valuation on projected unit credit method made at the end of each year. Actuarial gains and losses for defined benefit plan are recognized in full in the year in which they occur in the statement of profit and loss.

The company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the year-end. Actuarial gains/losses are immediately taken to the statement of profit and loss and are not deferred.

Short term compensated absences are provided for based on estimates.

k. Income taxes

Tax expense comprises current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date.

Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. If the Company has carried forward unabsorbed depreciation or tax losses, all deferred tax assets are recognised only if there is a virtual certainty supported by convincing evidence that sufficient taxable income will be available in future against which such deferred tax assets can be realised. At each reporting date, the Company re-assesses unrecognised deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realised. The carrying amount of deferred tax assets are reviewed at each reporting date. The Company writes-down the carrying amount of deferred tax assets to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax assets can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available.

I. Earnings Per Share

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting preference dividends and attributable taxes) by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares.

m. Provisions

A provision is recognized when the company has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not discounted to their present value and are determined based on the best estimate required to settle

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the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

n. Contingent Liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

o. Cash and cash equivalents

Cash and cash equivalents for the purposes of cash flow statement comprise cash at bank and in hand and short-term investments with an original maturity of three months or less.

p. Classification of Portfolio loans

Loans are classified as follows:

| Asset Classification | Period |
|-----------------------|---------------------------------------|
| Standard Assets | Current Loan and overdue upto 90 days |
| Non-Performing Assets | Overdue from 90 days and more |

"Overdue" refers to interest and / or installment remaining unpaid from the day it became receivable.

The above classification is in accordance with the NBFC Master Directions, 2016 for Non-Banking Financial Company – Micro Finance Institutions (NBFC-MFIs).

q. Provision for loan portfolio

(a) Provision on portfolio loans are made at the higher of management estimates or minimum provision required as per RBI directions issued in this behalf.

As per the Master Direction - Non-Banking Financial Company –Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016, the aggregate loan provision to be maintained by NBFC-MFIs at any point of time shall not be less than the higher of a) 1% of the outstanding loan portfolio or b) 50% of the aggregate loan installments which are overdue for more than 90 days and less than 180 days and 100% of the aggregate loan installments which are overdue for 180 days or more and management estimates of future losses, whichever is higher.

Further as per circular DOR.No.BP.BC.47/21.04.048/2019-20 dated March 27, 2020 ('Regulatory Package'), the lending institutions were permitted to grant a moratorium of three months on payment of all term loan instalments falling due between March 1, 2020 and August 31, 2020 ('moratorium period'). As such, in line with the clarification provided by the Basel Committee on Banking Supervision, in respect of all accounts classified as standard as on February 29, 2020, even if overdue, the moratorium period, wherever granted, shall be excluded by the lending institutions from the number of days past-due for the purpose of asset classification under the IRAC norms.

In respect of accounts in default but standard where provisions of paragraph above are applicable, and asset classification benefit is extended, Company has made general provisions of 10 per cent of the total outstanding of such accounts.

- (b) Provision for losses arising under securitized/managed portfolio is on the basis of incurred losses (shortfall in collection), subject to the maximum guarantee given in respect of such arrangements.
- (c) Overdue loans are written-off, when the prospect for recovery is considered remote as per management estimate.

r. Leases

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term.

s. Corporate Social Responsibility (CSR) expenditure

Expenditure incurred towards CSR is charged to the statement of profit and loss.







| Share capital | As at March 31, 2020 | As at March 31, 2019 |
|--|----------------------|-------------------------|
| | (Rs.) | (Rs.) |
| Authorized Shares 10.00.000 (March 31, 2019; 18.00.000) equity shares of Rs. 100/- each | 10.00.00.000 | 10,00.00.00 |
| 13,13,130 (1310) 21, 33771 (1310) | 10,00,00,000 | 10,00,00,00 |
| Issued, subscribed and fully paid-up shares 1,95,950 (March 31, 2019: 1,72,380) equity shares of Rs. 100/- each | 1,95,95,000 | 1,72,38,00 |
| 1,95,950 (MBIGI 31, 2015) 1/12/309) Equal MBIG 9 151 159 | 1,95,95,000 | 1,72,38,00 |
| Total issued, subscribed and fully paid-up share capital | 1,95,95,000 | 1,72,38,00 |

A. Reconciliation of the equity shares outstanding at the beginning and at the end of the reporting year

| \$ 500 p. \$ 5 | As at March | 31, 2020 | As at March 3 | 1, 2019 |
|--|-------------|-------------|---------------|-------------|
| Equity Shares | Number | (Rs.) | Number | (Rs.) |
| | 1,72,380 | 1,72,38,000 | 1,35,983 | 1,35,98,300 |
| At the beginning of the year | 23,570 | 23,57,000 | 36,397 | 36,39,700 |
| Issued during the year | | 1,95,95,000 | 1,72,380 | 1,72,38,000 |
| Shares outstanding at the end of the year | 1,95,950 | 1,93,93,000 | 4// 4/300 | 1,72,50,000 |

B. Terms/rights attached to equity shares

The Company has only one class of equity shares having par value of Rs. 100 per equity share. Each holder of equity shares is entitled to one vote per share held.

The dividend as and when proposed by the Board of Directors will be subject to the approval of the shareholders in the ensuing general meeting. During the current financial year the Company has not proposed/sectared any dividend.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

C. Shares held by holding, ultimate holding company and their subsidiaries

Out of equity issued by the Company, shares held by its holding company, ultimate holding company and their subsidiaries are as below: As at March 31, 2019 As at March 31, 2020 (Rs.) No. of Shares held (Rs.) No. of Shares held Equity Shares of Rs. 100 each fully paid ASA International Holdings (ASAIH), Mauritius, the Holding Company 1,25,15,000 1,25,150 1,46,36,500 1,46,365 Proswift Consultancy Pvt Ltd., a wholly owned subsidiary of ASA International Holdings, Mauntius CMI International Holding, Ultimate parent Company 29,995 29,99,500 29,995 29,99,500 100

| Details 0 | f shareholders holding more than 5% shares in the Company | As at Marci | 31, 2020 | As at March | 31, 2019 |
|--------------------------|--|--------------------|--------------|--------------------|--------------|
| Name of | Shareholder | No. of Shares held | % of Holding | No. of Shares held | % of Holding |
| Equity Sh | ares of Rs. 100 each fully paid | | | | - |
| ASA Inten | national Holding (ASAIH), Mauritius, the Holding Company | 1,46,365 | 74.70% | 1,25,150 | 72.60% |
| Proswift C Holding, N | onsultancy Pvt Ltd, a wholly owned subsidiary of ASA International | 29,995 | 15.31% | 29,995 | 17.409 |
| IDFC First | Bank Limited (DFC Bank Limited) | 19,581 | 9.99% | 17,226 | 9.991 |

E. No shares were ellotted as fully paid-up by way of bonus shares or pursuant to contract without payment being received in cash during the last five years. Further, none of the shares were bought back by the Company during the last five years.

| Reserves and surplus | As at March 31, 2020 | As at March 31, 2019 |
|--|---|--|
| | (Rs.) | (Rs.) |
| Securities premium account Balance as per the last financial statements | 77,39,23,928 | 38,82,75,875 |
| Add: On issue of equity shares. Closing Balance (A) | 36,01,13,390 1,15,40,37,318 | 38,56,48,053 77,39,23,928 |
| Statutory reserve. Balance as per the last financial statements. Add: Amount transferred from surplus balance in the Statement of Profit and Loss. Closing Balance (B) | 13.52.79.939 6.37.26.949 19.90,06.888 | 7,61,12,20: 5,91,67,736 13,52,79,939 |
| General Reserve Balance as per the last financial statements Closine Balance (C) | 79,11,847 79,11,847 | 79,11,84 79,11,84 |
| Surplus in the Statement of Profit and Loss Balance as per the last financial statements Profit for the year | 51,36.95.516 31,86.34,744 | 27,70,24,56; 29,58,38,69; |
| Less: Appropriations Transferred to statutory reserve (© 20% of profit after tax as required by section 45-10 of Reserve Bank of India Act. 1914) | 6,37,26,949 | 5.91.67.73 |
| Net surplus in the Statement of Profit and Loss (D) | 76,86,03,311 | 51,36,95,510 |
| Total reserves and surplus (A+B+C+D) | 2,12,95,59,364 | 1,43,08,11,23 |





Current maturities As at Merch 31, As at M Non Current portion Long-term borrowings As at March 31, As at March 31, 2020 As at March 31, 2020 (Rs.) 2019 2019 (Rs.) (Rs.) Secured 40,50,00,000 6,66,66,800 2,41,00,00,000 2,80,50,00,000 Debentures (privately placed) (*) Terms loans 97,49,78,757 33,38,65,183 81,67,29,461 33.63.43.412 From banks 12,00,00,000 1,46,27,76,145 6,00,00,000 12,00,00,000 24,00,00,000 From Financial Institution 1,40,80,30,626 53,09,31,718 45,43,73,772 From non-banking finance companies 94,997 58,476 2,00,000 Vehicle loans 99,25,00,000 4,70,82,17,184 External commercial borrowings 2.80,45,64,082 2,50,98,76,183 3,51,48,91,898 Unsecured 55.00.00.000 55,00,00,000 Term loans from banks 55,00,00,000 55,00,00,000 2,80,45,64,082 (2,80,45,64,082) 2,50,98,76,183 4,06,48,91,898 5,25,82,17,184 Total borrowings (2,50,98,76,183) Amount disclosed under the head "other current liabilities" (Refer Note 9)

5, 25, 82, 17, 184

4,06,48,91,89B

Total 5,25,8

(*) Debentures are privately placed and hence no Debenture Redemption Reserve is created.

|) Terms and conditions of debentures issued Name of debenture holder | Amount borrowed (Rs.) | Rate of Interest | Repayment schedule |
|---|-----------------------|------------------|---|
| Secured debentures Suchting Jurisisch Eigenaar Actiam Institutional | 32,00,00,000 | 14.00% | Two equal instalments in 36th month and 37th month from the date of dishussement |
| Stichting Jundisch Eigenaar Actiam Institutional | 14,00,00,000 | 13.50% | Two equal instalments in 36th month and 37th month from the date of dishursement |
| Blueorchard Microfinance Fund (refer note (a) below) | 28,00,00,000 | 13.86% | December 2022 |
| Blueorchard Microfinance Fund (refor note (a) below) | 17,00,00,000 | 13.65% | Bullet Repayment in February 2023 |
| AAV S.A.R.L. and Masala Investments S.A.R.L. | 52,00,00,000 | 13.25% | Bullet Repayment in May 2021 |
| AAV S.A.R.L. and Masala Investments S.A.R.L. | 49,00,00,000 | 13.25% | 99.99% of the principal amount will be repaid on September 30, 2022 and balance 0.01% on maturity date i.e. September 30, 2024. |
| Magallanes Impacts, FIL and Northern Arc Capital Limited (refer note (c) below) | 17,00,00,000 | 13,14% | Half yearly instalments starting after one year from the date of dishussement |
| Blue Orchard Microfinance Fund and Microfinance Enhancement Facility | 56,00,00,000 | 13.60% | Bullet repayment in January 2023 |
| Blue Orchard Microfinance Fund and Microfinance Enhancement Facility (refer note (b) below) | 56,00,00,000 | 13,50% | Bullet repayment in February 2023 |
| Total | 3,21,00,00,000 | | CONTRACTOR SECURITY |

- (a) Depentures, amounting to Rs. 45,00,00,000 has a call/ put option available with the Company /Debenture holders at the end of 36 months from the date of alloument.
- (b) Debentures, amounting to Rs. \$5,00,00,000 has a call/ put option available with the Company /Debenture holders at the end of 24 months from the date of allotment.
- (c) Dependings amounting to Rs. 17,00,00,000 has a call/ put option available with the Company /Debenture holders at the end of 24 months from the date of allotment.







5A Long-term barrawings (Contd.)

Terms of rapayment of Debratures, Yerril Lakes, External Commission Borrowings and Deferrad payment credit as on Heach 31, 2020

| Descriptions | No. of | within 3 year Amount | No. of | No. of Amount (Re.) | No. of tostalments | Due between 2 and 3 Years No. of Amount (RS.) | No. of Installments | No. of Amount | No. of Instalments | No. of Amount | Interest Rate | Total |
|--|-------------|-------------------------|--------|---------------------|-----------------------|---|------------------------|-----------------|-----------------------|---------------|--|--|
| Secured Non-Convertible Debentures | Instalments | LESS. | | | | | | | | | | |
| Half-yearly repayment schadule | | | | | | | | | | | 000000 | Assessed to the second |
| From NOFCS: | 2 | 8.50,00,00,000 | 74 | 1,86,66,667 | 1 | 2,83,37,331 | | + | | | 13.14% | 17.00,00,000 |
| -5 Yrs. | | 2000 | | | | | | | | | | |
| Bullet repayment schedule | | | | | | | | | | | | T |
| Prom NBFCs: | | | | 20,000,000 | - | 7 23 00 00 00 000 | | | | | 13,25%- 14,00% | 2,57,00,00,000 |
| 373 | | 33,00,00,000 | | 25,50,000 | | 111111111111111111111111111111111111111 | 1 | 49,00,00,000 | | | 13.25% | 49,00,00,00 |
| 3 - 5 715 | | | | | | | | The contract of | | | | |
| Term Loans | | | | | | | | | | | | |
| Quarterly repayment schedule | | | | | | | | | | | | |
| From Banks: | | TO CO. C. | | | | | | | | | 14.25% | 2,55,00,000 |
| 3 1/2. | | 1000000 | | | | | | | | | | The Attitude |
| From NBFCs: | | | - | 11 41 68 233 | 1 | * | - | | | | 12,50% 12,25% | 35,41,65,336 |
| -7 Yrs. | 100 | 20,49,40,00 | | | 0 4 | | | | | | | |
| 5713. | | THE STREET | | | | | | | | 2 | | |
| Henthly repayment schudule | | | | | | | | | | | Control Control | |
| From Banks: | å | 20 17 24 00 | 97 | 33 63 43 412 | | | | • | | | 12,10% - 11,35% | 1,12,85,57,573 |
| AYS. | 00 | | | | | | | | | | Control of the Contro | The second second |
| Prom NAFCA: | 1 | | 100 | 40.00 co co | - | 565 66 65 | - | ٨ | | | 12,50% 14 30% | 1,53,30,43,057 |
| 3 Yes | 211 | 1,19,28,35,010 | | | | | | | | | | |
| n. | | VI. | | | | | | | | | The second second | |
| Premittee | | 83 | | 000 do 00 kg | | | | | | | 13 25% | 24,00,00,000 |
| -3 Yes, | 14 | 12,00,00,00 | 146 | | | | | | | | | |
| External Commercial Borrowings Bullet repayment achadule | | | | | | | | | | | | |
| and the second s | | | | | 2 | - | | | | | 13.50%-17.55% | 59,25,00,000 |
| Frem NBPCS: 1-3 Yrs. | | | | | - | 59,23,00,000 | | | | | | |
| Unsecured | | | | | | | | | | | | |
| One time repayment schedule | | | | | | | | | | | | The state of the s |
| From Banke: | | 20 | 1 | 1 | 1 | 30,00,00,00,00 | | • | | 100 00 00 00 | 13.10% | 30,00,00,000 |
| Very dian 5 Ym. | | | | | | | | | | 43.00,000,000 | | |
| | | | | | | | | 40.00 00 000 | | 25,00,00,000 | | 8,08,27,81,266 |
| 17787 | | 2,80,45,64,012 | 2 | 1,48,23,83,926 | | 3.03,58,55,750 | | San San San San | | | | |

Note:

A. Determined

A. Determined

By the Company are secured by way of hist ranking explosive hypotheration / charge on the usuad portfolio of the Company to the valuit of security rever radio of 1.1.1 in favour of the debendum halders.

By the convertible determines issued by the Company are secured by way of hist ranking explosive hypotheration / charge on the usuad portfolio of the Company to the water of the Company are secured by the Company of the Company of

B. Termi Loans
B. Termi Loans
Banks and ethnis are secured by way of hypothecation of the outstanding loan perticite, in addition to the fixed deposits hereig her collaboral security. The termi loans carries intensit in the range of 12,10% por annum to 14,50% per servalin.

C. External Commercial Bernavings.
Chaing the year and Hard 31, 2020, the Concorn has detained externs cummercial bernaving facilities at 150.0 million with a desymplation of 18, 13,70,70,00,000 and 18, 20,70,00,000 from Nitrotherarchies. These chains are respectively. The term loan facilities are secured by first principly perhaissuch and process are concerned by first principle the second permanent and permanent are concerned by the principle of the principle of the permanent are small permanent and permanent are increased and permanent and permanent and permanent are increased and permanent and permanent are increased and permanent and permanent are permanent permanent and permanent and permanent are permanent and permanent and permanent are permanent are permanent and permanent are permanent and permanent are permanent and permanent and permanent are permanent and permanent are





Terms of repayment of Debentures, Term Loans and Deferred payment credit as on March 31, 2019

| TO THE PERSON NAMED IN | Due within 1 year | nin 1 year | Due betwee | Due between 1 and 2 years | Due between | Due between 2 and 3 Years | No. of | No. of Amount | No. of | , of Amount | Interest Rate | Total |
|--|-----------------------|---|-------------|---------------------------|-------------|---------------------------|-------------|----------------|-------------|--------------|-----------------|---|
| Descriptions | No. of Instalments | | Instalments | (Rg.) | Instalments | (Rs.) | Instalments | (Rs.) | Instalments | (Rs.) | | |
| The second secon | | | | | | | | | | | | |
| Non-Convertible Debentures | | | | | | | | | | | | |
| Quarterly repayment schedule | | | | | | | | | | | | Simon |
| From NBFCs: | | Common to the contract of the | | | | | | | | | 13.25%-14.00% | 6,56,56,800 |
| | 4 | 6,66,66,800 | | | | | | | | | | 000 |
| | | | | | | | | | | | | |
| Bullet repayment schedule | | 1950 | | | | | | | | | | |
| From NBFCs: | | | | 200 00 00 00 | , | 42 00 00 00 000 | | | | | 13.25%- 14.00% | 84,00,00,000 |
| | | | - | 25,05,05,000 | | 10000 | 4 | 1,57,00,00,000 | | | 13,85% | 1,57,00,00,000 |
| | | | | | | | | | | | | |
| Term Loans | | | | | | | | | | | | |
| Ougsterly repayment schedule | | | | | | | | | | | | |
| | | | | | | | | | | | | 200 00 00 |
| From Banks: | 12 | 25,00,00,000 | 9 | 2,50,00,000 | | 4000 | | | | | 11.00% - 14.25% | 27,56,00,000 |
| | | 2200000000 | | | | | | | | | | 030 00 00 00 |
| From NBFCs: | 20 | 26,66,65,334 | 16 | 22,49,98,670 | 8 | 5,41,66,664 | , | + | | | 12.58%- 13.00% | 24,20,20,000 |
| | | | | | | | | | | | | |
| Monthly repayment schedule | | | | | | | | | | | | |
| | | | | | | | | | | | 12.35% - 13.35% | 1,03,38,43,939 |
| 1-3 Vrs. | 68 | 72,51,78,757 | 14 | 20,38,65,191 | m | 2,47,99,591 | | | | | | |
| From NBFCs: | | | | and of the sail | 2 | 2 36 18 30d | | | | | 13.71%- 14.50% | 1,39,34,26,674 |
| | 303 | 1.14,13,65,292 | 7.7 | 27,04,45,072 | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | 40.00.00.00 | 43 | 17,60.00,000 | 0 | | 100 | | 13,25% | 30,00,00,000 |
| | 9 | 6,00,00,00 | 16 | Accusations | | Ц | | | | | | |
| Unsecured | 13 | | | 92 | | | | | | | | |
| One time repayment schedule | | | | | | | | | | | | A 100 A |
| From Banks: | | | | 4 | - | | + | 30,00,00,00 | 1 | 25,00,00,000 | 13.10%- 14.25% | 55,00,00,00,000 |
| More than 5 Yrs. | | | | | | Control of the last | | | | 000 00 00 00 | | 6.57.47.68.083 |
| | | 200 00 00 0 | | 1 30 33.06.939 | 200 | 74,25,84,959 | 6 | 1,87,00,00,000 | | 75,00,00,000 | | |

Note:

A. Debentures

A. Debentures

A. Debentures

A. Debentures

B. 1.1.1 in favour of the dependence of the Company are secured by way of that ranking exclusive hypothecation / charge on the owned portfolio of the Company to the extert of security cover ratio of 1.1.1 in favour of the dependence holders.

B. Term Loans
Term Coans from banks and others are secured by way of hypothecation of the outstanding loan partfolio, in addition to the fixed deposits being held as collateral security. The term loans carries interest in the range of 12.35% per annum.

C. Deferred payment credit.
Deferred payment credits are secured by first charge of vehicle purchased from proceeds of such loans, The autstanding loan amount is repayable in 18 monthly instainments of Rs. 16,667/: each.
The loan carries interest © 10,09% p.a.





| Provisions: | Non-c | urrent | Curr | |
|--|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Provisions: | As at March 31, 2020 (Rs.) | As at March 31, 2019 (Rs.) | As at March 31, 2020 (Rs.) | As at March 31, 2019 (Rs.) |
| Provision for employee benefits Provision for gratuity (Refer nate 26) Provision for leave benefits | 4,92,82,718 | 1,93,00,943 | 4,82,675 3,92,81,343 | 7,35,126 2,08,74,105 |
| | 4,92,62,718 | 1,93,00,943 | 3,97,64,018 | 2,16,09,231 |
| Provision for portfolio loans (Refer note 23) On standard assets (Refer note 2.1.q(a)) On non performing assets (Refer note 2.1.q(a)) | 90,31,984 10,13,43,430 | 41,90,515 1,79,41,176 | 3,91,31,505 | 4,33,25,047 |
| Crinon performing assets (New Tweet Prince) | 11,03,75,414 | 2,21,31,691 | 3,91,31,505 | 4,33,25,047 |
| Others Provision for securitises/managed portfolio loans (Refer note 2.1.q(b)) Provision for litigations | 1,60,22,417 | 1,35,87,452 | 31,53,922 | 74,11,022 2,18,63,791 |
| Provide for inspection | 1,60,22,417 | 1,35,87,452 | 31,53,922 | 2,92,74,813 |
| Total | 17,56,80,549 | 5,50,20,086 | 8,20,49,445 | 9,42,09,091 |

| Short-term borrowings | As at March 31, 2020 | As at March 31, 2019 |
|-----------------------------------|-------------------------|-------------------------|
| 2000MPP 1,090 MAT 12000 1, 692177 | (Rs.) | (Rs.) |
| Secured | | 1,213 |
| Cash credit from banks | | 1,213 |
| The above amount includes | 2 | 1,213 |
| Secured | | 1,213 |
| Total | | |

Short term loans and cash credit are secured by hypothecation of underlying portfolio loans and margin money deposits, where applicable, in accordance with the respective loan agreements. The loans/cash credit carry an interest rate ranging from 7.50% to 14.50% per annum.

| 8 | Trade payables | As at March 31, 2020 | As at March 31, 2019 |
|---|--|-------------------------|-------------------------|
| | Volume 10 to | (Rs.) | (Rs.) |
| | Total outstanding dues of micro enterprises and small enterprises * | | |
| | Total outstanding dues of creditors other than micro enterprises and small enterprises ** | 1,14,99,867 | 1,54,58,146 |
| | Total | 1,14,99,867 | 1,54,58,146 |

* There are no amounts that need to be disclosed in accordance with the Micro Small and Medium Enterprise Development Act, 2006 (the "MSMED") pertaining to micro or small enterprises. For the year ended March 31, 2020 and March 31, 2019, no supplier has intimated the Company about its status as micro or small enterprises or its registration with the appropriate authority under MSMED.

** Includes Rs. 2,33,470 received against old loans (prior to 1.7.2012), fully matured for refund and are pending as current addresses of the loances are not available.

| Other Current liabilities | As at March 31, 2020 | As at March 31, 2019 |
|--|--|-------------------------|
| SWATTERSAN, PERSONAL PROPERTY OF THE PROPERTY | (Rs.) | (Rs.) |
| a constitution to the second s | 2,80,45,64,082 | 2,50,98,76,183 |
| Current maturities of long-term borrowings | 13,88,60,017 | 8,96,62,307 |
| Interest accrued but not due on borrowings | 89,74,012 | 14,70,46,539 |
| Payable to banks towards securitization transactions | 1,40,27,565 | 6,14,57,484 |
| Payable to Banks/NBFCs against BC arrangement* | 11,42,85,330 | |
| Payable to banks against Direct Assignment | 66,33,352 | 5,25,85,725 |
| Unrealised gain on securitisation transactions | 53,54,074 | 2,88,66,338 |
| Advance from banks/NBFCs (pending disbursement) under BC arrangement* | 4,27,44,859 | 2,88,06,403 |
| Employee benefits Payable | 1,13,90,910 | 87,51,375 |
| Security deposits | 1,46,04,652 | 2,17,02,749 |
| Insurance premium Payable | 87,86,999 | 80,09,967 |
| Statutory dues payable | 32,29,862 | 41,02,286 |
| Interest refund payable | A SELECTION OF SEL | 11,76,458 |
| Other payables [refer Note 17 (a)] | 1,55,90,362 3,18,93,19,126 | 2,96,20,43,809 |

Payable to Banks/NBFCs against BC arrangement represents amount collected from customers for loans disbursed on behalf of Banks/NBFCs. As per terms of arrangements, such amounts are repaid on fixed monthly instalments. The amount collected out of such disbursement is shown in other liabilities.
 Advance from Banks/NBFCs against BC arrangement represents amount received from the Bank/NBFC for onward disbursement to the customers, pending disbursement.





| Particulars | Furniture and Fixtures | Computers | Office equipments | Vehicles | Total |
|--|-------------------------------|-------------|-------------------|----------------------|-------------------------|
| | 1,16,19,800 | 1,95,26,469 | 1,83,51,913 | 13,95,559 | 5,08,93,741 |
| At March 31, 2018 Additions | 41,07,009 | 1,18,09,770 | 40,68,895 | (54,200) | 1,99,85,674 (54,200) |
| Disposals | 1,57,26,809 | 3,13,36,239 | 2,24,20,808 | 13,41,359 | 7,08,25,215 |
| At March 31, 2019 Additions | 63,65,358 | 76,73,707 | 78,55,422 | 62,000 | 2,19,56,487 |
| Disposals At March 31,2020 | 2,20,92,167 | 3,90,09,946 | 3,02,76,230 | 14,03,359 | 9,27,81,702 |
| Depreciation | 10.01.756 | 1,19,17,132 | 60,14,197 | 8,92,032 | 2,36,55,127 |
| At March 31, 2018 Charge for the year | 48,31,766 23,37,041 | 72,00,625 | 62,07,786 | 1,55,492 (37,829) | 1,59,00,944 (37,829 |
| Disposals | 71,68,807 | 1,91,17,757 | 1,22,21,983 | 10,09,695 | 3,95,18,242 |
| At March 31, 2019 Charge for the year | 30,48,055 | 97,12,428 | 63,90,504 | 1,19,418 | 1,92,70,405 |
| Disposals At March 31,2020 | 1,02,16,862 | 2,88,30,185 | 1,86,12,487 | 11,29,113 | 5,87,88,647 |
| Net Block | 85,58,002 | 1,22,18,482 | 1,01,98,825 | 3,31,664 | 3,13,06,973 |
| | | | | | |

| ОВ | Intangible Assets: | (Rs.) |
|----|----------------------------------|-------------|
| | Particulars | Software |
| | At March 31, 2018 | 63,64,597 |
| | Additions Disposals | 32,18,550 |
| | At March 31, 2019 | 95,83,147 |
| | Additions Disposals | 6,47,000 |
| | At March 31,2020 | 1,02,30,147 |
| | Depreciation | |
| | At March 31, 2018 | 27,60,024 |
| | Charge for the year Disposals | 19,49,445 |
| | At March 31, 2019 | 47,09,469 |
| | Charge for the year Disposals | 20,97,064 |
| | At March 31,2020 | 68,06,533 |
| | Net Block | |
| | At March 31, 2019 | 48,73,678 |
| | At March 31,2020 | 34,23,614 |





| Deferred tax assets: non-current | As at March 31, 2020 (Rs.) | As at March 31, 2019 (Rs.) |
|--|----------------------------------|----------------------------------|
| Impact of difference between written down value of depreciable assets as per books of account and far income tax purposes | 48,82,285 | 36,96,393 |
| Impact of provision on portfolio, managed loans and other receivables Impact of expenditure charged to the statement of profit and loss in the current year but allowed for tax purposes on paymen basis | 3,04,66,827 3,23,01,493 | 1,12,38,303 2,60,78,046 |
| Tetal | 6,76,50,606 | 4,10,12,742 |

| Loans and advances | Non-c | urrent | Curre | |
|--|----------------------------------|--------------------------------------|----------------------------------|----------------------------------|
| (Unsecured, considered good unless stated otherwise) | As at March 31, 2020 (Rs.) | As at March 31, 2019 (R5.) | As at March 31, 2020 (Rs.) | As at March 31, 2019 (Rs.) |
| Portfolio loans | | | | |
| Individual loans: | 10 | | | |
| Considered good* Considered doubtful** | 1,68,10,06,564 20,31,78,870 | 62,92,19,526 3,25,70,399 | 7,28,30,41,546 | 6,03,38,81,127 |
| | 1,88,41,85,434 | 66,17,89,925 | 7,28,30,41,546 | 6,03,38,81,127 |
| Security deposits Considered good | 15,49,756 | 11,60,756 | 29,62,200 | 6,02,80 |
| 170 Partie C. | 15,49,756 | 11,60,756 | 29,62,200 | 6,02,80 |
| Advances recoverable in cash or kind Considered good | | 1,35,87,452 | 5,37,81,738 | 99,98,03 |
| Considered doubtful | 1,60,22,417 | 1,35,87,452 | 5,37,81,738 | 99,98,03 |
| Others Considered good Prepaid expenses Loan to staff Advance income tax [net of provision for taxation of Rs. 14,01,22,839 (March 31, 2019; Rs. 13,09,47,955)] | 39,62,641 3,80,40,156 | 1,32,373 22,04,000 3,19,30,134 | 49,71,832 34,97,458 | 18,33,61 23,86,00 |
| Other receivables (net of provision of Rs. 31,99,350) (March 31, 2019 :Rs. 16,24,285)# | * | | 3,99,01,744 | 2,54,96,90 |
| Commence of the Commence of th | 4,20,02,797 | 3,42,66,507 | 4,83,71,034 | 2,97,16,68 |
| Total | 1,94,37,60,404 | 71,08,04,640 | 7,38,81,56,519 | 6,07,41,98,64 |

^{*}Represents standard assets classified in accordance with the Master Directions.

^{*}represents amount receivable in respect of deceased borrowers

| Other assets | Non-c | urrent | Curr | ent |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
| (Considered good) | As at March 31, 2020 | As at March 31, 2019 | As at March 31, 2020 | As at March 31, 2019 |
| | (Rs.) | (Rs.) | (Rs.) | (Rs.) |
| Non current pank balances (Refer Note 14) | 12,45,00,000 | 13,19,69,996 | | |
| 101 201 201 201 201 201 201 201 201 201 | 12,45,00,000 | 13,19,69,996 | (¥) | |
| Others Interest accrued on portfolio loans | 8 1 | + | 7,36,94,544 | 2,33,91,379 |
| Interest strip on securitisation transactions | 24,434 | 32,70,201 | 66,08,918 | 4,93,15,524 |
| Interest accrued but not due on deposits placed with banks and financial | 95,22,986 | 2,92,98,801 | 2,21,13,893 | 57,51,156 |
| Institutions Service fees receivable, under Business Correspondence arrangements | - | -5 | 6,19,80,994 | 9,81,05,262 |
| Margin money with non-banking financial companies * | 5,96,34,675 | 6,00,00,000 | 25,01,46,728 | 10,80,00,000 |
| | 6,92,82,095 | 9,25,69,002 | 41,45,45,067 | 28,45,63,321 |
| Total | 19,37,82,095 | 22,45,38,998 | 41,45,45,067 | 28,45,63,321 |

Total

* Placed as lien towards term loans availed and business correspondence arrangements

14

| Cash and bank belances | Non-Curre | ent Portion | Current | Portion |
|--|-------------------------|-------------------------|-------------------------|---|
| Cash and bank belances | As at March 31, 2020 | As at March 31, 2019 | As at March 31, 2020 | As at March 31, 2019 |
| / | (Rs.) | (Rs.) | (Rs.) | (Rs.) |
| Cash and cash equivalents | 17.55 | 1100000 | | |
| Balances with banks | | W 1 | 55,11,56,982 | 92,61,27,522 |
| on current accounts | 82 1 | 8 | 10,00,00,000 | 300000000000000000000000000000000000000 |
| -deposit with original maturity of less than three months | 12 | 211 | 5,81,265 | 2,08,173 |
| Cash in nano | | - 22 | 65,17,38,247 | 92,63,35,695 |
| Other bank balances: Deposit with original maturity for more than 3 months but not more than 12 | | 1,50,00,000 | 5,03,86,920 | 1,27,21,370 |
| months (*) Deposit with original maturity for more than 12 months (*) | 12,45,00,000 | 11,69,69,995 | 11,84,84,009 | 32,93,17,408 |
| | 12,45,00,000 | 13,19,69,996 | 16,88,70,928 | 34,20,38,778 |
| Amount disclosed under non-current assets (Refer Note 13) | (12,45,00,000) | (13,19,69,996) | | 0.0 |
| Total | | | 82,06,09,175 | 1,26,83,74,473 |

^(*) Includes deposit certificates of Rs. 21,06,55,416 (March 31, 2019; Rs. 45,41,16,615) marked as lien towards them loans availed from banks and financial institutions, towards cash collateral placed in connection with portfolio loan securitisation and business correspondence arrangements entered with banks/NBFCs.





^{**}Represents non-performing assets classified in accordance with the Master Directions.

| Revenue from operations | Year ended March 31, 2020 | Year ended March 31, 2019 |
|--|------------------------------|------------------------------|
| | (Rs.) | (Rs.) |
| Interest income on portfolio loans | 1,78,16,89,005 | 1,29,69,93,725 |
| Service fee income from business correspondence arrangements | 30,05,34,696 | 27,01,11,977 |
| Excess interest spread on Direct assignment | 3,00,45,804 | |
| Excess Interest spread on securitization | 8,99,38,026 | 7,66,33,494 |
| Other operating revenue: | | |
| Recovery against loans written off | 61,56,918 | 44,24,650 |
| Processing fee on portfolio loans | 15,35,45,660 | 11,14,16,329 |
| Interest on margin money deposits* | 4,66,78,844 | 4,03,06,002 |
| Total | 2,40,86,88,953 | 1,79,98,86,177 |

Represents interest on margin money deposits marked as lien towards term loans availed from banks and financial institutions and on deposits marked as Cash collateral placed in connection with partfolio loan securitisation and business correspondent arrangements entered with banks/NBFCs.

| Other income | Year ended March 31, 2020 | Year ended March 31, 2019 |
|--|------------------------------|------------------------------|
| | (Rs.) | (Rs.) |
| Interest income on fixed deposits | 33,19,374 | 15,14,97 |
| Gain on sale of current investments | 1,90,71,783 | 1,25,38,82 |
| Excess provision for litigation written back | 1,66,63,184 | 25 |
| Liabilities written back | 93,42,767 | |
| Miscellaneous income | 26,89,533 | 38,22,110 |
| Total | 5,10,86,641 | 1,78,75,903 |

| Employee benefits expenses | Year ended March 31, 2020 (Rs.) | Year ended March 31, 2019 (Rs.) |
|--|---------------------------------------|---------------------------------------|
| Salaries and bonus | 41,78,90,623 | 30,91,46,596 |
| Contributions to provident fund (refer note (a) below) | 3,15,09,535 | 1,74,96,328 |
| Contributions to Employee State Insurance Corporation | 1,08,33,564 | 1,10,47,339 |
| Gratuity expenses (refer 26) | 3,36,41,643 | 1,40,07,839 |
| Leave Benefits | 1,84,07,238 | 89,84,494 |
| Staff welfare expenses | 61,98,498 | 54,23,141 |
| Total | 51,84,81,101 | 36,61,05,737 |

Note (a):
There are numerous interpretative issues relating to the Supreme Court (SC) judgement on PF dated 28th February, 2019. As a matter of caution, the Company has made a provision of Rs 1,44,13,904 (March 31, 2019; Rs. 11,76,458) on a prospective basis from the date of the SC order. The Company will update its provision, on receiving further clarity on the subject.

| Year ended March 31, 2020 (Rs.) | Year ended March 31, 2019 (Rs.) |
|---|---|
| 707 200703/200 | 100000000000000000000000000000000000000 |
| 38,71,47,051 | 17,04,99,372 |
| 25,81,61,842 | 27,26,81,614 |
| 3,77,35,271 | 4,35,516 |
| 37,24,70,188 | 30,49,03,448 |
| | 1,58,086 |
| 4,95,56,577 | 3,01,35,793 |
| 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 55,86,861 |
| 1,10,50,70,929 | 78,44,00,790 |
| | 31, 2020 (Rs.) 38,71,47,051 25,81,61,842 3,77,25,271 37,24,70,188 4,95,56,577 |

** includes loan processing and arranger/facilitation fees.

*** Represents Interest provided towards disputed service tax dues in respect of financial year 2008-09 to 2011-12, based on pest estimate of the management.

| Depreciation and amortisation expense | Year ended March 31, 2020 | Year ended March 31, 2019 |
|---------------------------------------|------------------------------|------------------------------|
| | (Rs.) | (Rs.) |
| Depreciation of tangible assets | 1,92,70,405 | 1,59,00,944 |
| Amortisation of intangible assets | 20,97,064 | 19,49,445 |
| Total | 2,13,67,469 | 1,78,50,389 |

| Other expenses | Year ended March 31, 2020 | Year ended March 31, 2019 |
|--|------------------------------|------------------------------|
| | (Rs.) | (Rs.) |
| Rent | 4,36,75,368 | 3,35,73,917 |
| Rates and taxes | 1,63,40,706 | 1,22,69,988 |
| Regains & maintenance - others | 15,28,554 | 12,35,556 |
| Travelling and conveyance | 3,41,56,690 | 2,13,26,610 |
| Communication expenses | 1,28,37,807 | 72,22,431 |
| Printing and stationery | 69,03,093 | 55,42,224 |
| Legal and professional expenses | 4,80,30,119 | 4,61,90,994 |
| Payment to auditors (Refer note below) | 87,80,394 | 85,98,510 |
| IT support charges | 42,29,558 | 19,37,59 |
| Bank charges | 1,19,47,017 | 99,01,672 |
| Insurance | 29,11,294 | 12,89,462 |
| Power and fuel | 64,05,237 | 37,34,349 |
| Membership and subscription | 40,99,898 | 18,02,582 |
| Corporate social responsibility expenses (Refer note 33) | 1,11,85,611 | 62,13,860 |
| Miscellaneous expenses | 2,19,49,312 | 1,74,70,554 |
| Total | 23,49,90,658 | 17,83,10,312 |





20 (a) Payment to auditors:

| Payment to auditors: Particulars | Year ended March 31, 2020 (Rs.) | Year ended March 31, 2019 (Rs.) |
|---|---------------------------------------|---------------------------------------|
| As auditors: | | 90100000 |
| Audit fee (excluding Goods and service tax) | 40,00,000 | 40,00,000 |
| Other services (including certification fees) | 45,00,000 | 45,00,000 |
| Reimbursement of expenses | 2,80,394 | 98,516 |
| Total | 87,80,394 | 85,98,516 |

| Provisions and write-offs | Year ended March 31, 2020 | Year ended March 31, 2019 |
|---|------------------------------|------------------------------|
| | (Rs.) | (Rs.) |
| Contingent provision for standard assets [Refer note 2.1.q(a)] | 6,47,927 | 2,34,48,652 |
| Provision for non-performing assets [Refer note 2.1.u(a)] | 8,34,02,254 | (75,68,559 |
| Provision for securitised/ managed portfolio loans. [Refer note 2.1.q(b)] | (18,22,135) | 93,37,492 |
| Portfolio loans written-off on book [Refer note 2.1.q(c)] | 5,30,96,978 | 2,44,30,118 |
| Portfolio loans written-off off book [Refer note 2.1.g(c)] | 92,74,466 | 30 / 1 / Sev (025 45) |
| Provision for other receivables [Refer note 2.1.g(t)] | 15,75,065 | 7,64,389 |
| Provision for advance recoverable in cash/kind | 15,71,164 | + |
| Total | 14,77,45,719 | 5,04,12,092 |

| Earnings per share (EPS) | Year ended March 31, 2020 | Year ended March 31, 2019 |
|---|------------------------------|------------------------------|
| | (Rs.) | (Rs.) |
| Profit for the year | 31,86,34,744 | 29,58,38,692 |
| Net profit for calculation of basic and diluted EPS | 31,86,34,744 | 29,58,38,692 |
| Weighted average number of equity shares in calculating basic and diluted EPS | 1,84,938 | 1,51,340 |
| Basic & Diluted EPS | 1,722.93 | 1,954.80 |







23 Loan portfolio and provision for standard and non-performing assets as at March 31,2020;

| | Portfolio loans outstanding (Gross) | standing (Gross) | Provision | on for standard a | Provision for standard and non-performing assets | g assets | Portfolio loans outstanding (Net) | itstanding (Net) |
|-----------------------|-------------------------------------|--------------------|--------------------|--------------------------|--|----------------------------|-----------------------------------|----------------------------|
| Asset classification | As at March 31, | As at March 31, | As at March 31, | Provision made during | Provision written back / | As at March 31, 2020 | As at March 31, 2020 | As at March 31, 2019 |
| Standard assets | 8.96.40.48.110 | 6,66,31,00,653 | 4,75,15,562 | 6,47,927 | - | 4,81,63,489 | 8,91,58,84,620 | 6,61,55,85,091 |
| Non-Performing assets | 20,31,78,870 | 3,25,70,399 | 1,79,41,176 | 13,64,99,232 | 5,30,96,978 | 10,13,43,430 | 10,18,35,440 | 1,46,29,223 |
| Total | 9.16.72.26.980 | 6,69,56,71,052 | 6,54,56,738 | 13,71,47,160 | 5,30,96,978 | 14,95,06,919 | 9,01,77,20,060 | 6,63,02,14,314 |

Loan portfolio and provision for standard and non-performing assets as at March 31,2019:

| | Portfolio loans outstanding (Gr | standing (Gross) | Provisio | on for standard a | Provision for standard and non-performing assets | g assets | Portfolio loans outstanding (Net) | rtstanding (Net) |
|-----------------------|---------------------------------|--------------------|----------------------------|--------------------------------------|--|----------------------------|-----------------------------------|----------------------------|
| Asset classification | As at March 31, | As at March 31, | As at March 31, 2018 | Provision made during the year | Provision written back / utilised | As at March 31, 2019 | As at March 31, 2019 | As at March 31, 2018 |
| Standard accepte | 6.66.31.00.653 | 4.97.52.81.814 | 2,40,66,910 | 2,34,48,652 | , | 4,75,15,562 | 6,61,55,85,091 | 4,95,12,14,904 |
| Non-Performing assets | 3,25,70,399 | 3,05,95,326 | 2,55,09,735 | 1,68,61,559 | 2,44,30,118 | 1,79,41,176 | 1,46,29,223 | 50,85,591 |
| Total | 6,69,56,71,052 | 5,00,58,77,140 | 4,95,76,645 | 4,03,10,211 | 2,44,30,118 | 6,54,56,738 | 6,63,02,14,314 | 4,95,63,00,495 |

(Rs.)





24.A Details of Business Correspondence arrangementes executed with banks/NBFCs:
The Company has entered into DSAs with banks/NBFCs under the following terms:
I. Amounts received from the bank are disbursed as loan to joint-liability groups organised / monitored by the Company and such joint-liability groups are considered as

hanks/NBFCs berrowers.

II. The Company provides services in connection with recovery and monitoring of such loans.

III. The Company provides services in connection with recovery and monitoring of such loans.

III. The Company has provided collaterals in the form of fixed deposits which would be adjusted by banks/NBFCs, to the extent of default made by borrowers.

| Particulars | Year ended March 31, 2020 | Year ended March 31, 2019 |
|--|------------------------------|------------------------------|
| | (Rs.) | (Rs.) |
| Total book value of the loan disbursed through managed portfolio during the year | 5,18,01,10,000 | 4,68,80,30,022 |
| Outstanding Belance of Loan Disbursed through managed portfolio as at year end | 3,68,87,78,309 | 3,20,69,83,633 |
| Service fas income recognised during the year | 30,05,34,696 | 27,01,11,977 |

| Particulars | As at March 31, 2020 | As at March 31, 2019 |
|---|-------------------------|-------------------------|
| | (Rs.) | (Rs.) |
| Credit enhancements provided and outstanding: | 21,54,55,661 | 26,95,74,963 |

24 B Details of Securitised portfolio and income arising out of the same:

During the year, the company has sold its portfolio loans through securitisation arrangements. The information regarding the securitisation activity as an originator is shown below:

| Particulars : | Year ended March 31, 2020 (Rs.) | Year ended March 31, 2019 (Rs.) |
|--|---------------------------------------|---------------------------------------|
| Total book value of the loan asset securitised during the year (A) Sale consideration received for the loan asset securitised during the year (B) | 1,06,10,91,846 1,06,10,91,846 | 1,36,94,42,125 1,36,94,42,125 |
| Gain on securitisation (B-A) Portfolio loan securitised and outstanding as at the year end (including Minimum Retention Rate) Income from assets securitisation recognised during the year | 5,82,25,246 8,99,38,026 | 60,36,44,745 7,65,33,494 |

| Particulars | As at March 31, 2020 | As at March 31, 2019 |
|--|----------------------------|-----------------------------|
| | (Rs.) | (Rs.) |
| Credit enhancements provided and outstanding Principal subordination Cash Collateral | 4,72,85,317 9,43,25,742 | 14,99,97,256 9,83,72,655 |

The Company has transferred all the rights and obligations re-entered into.





25 Segment reporting:

The Company operates in a single reportable segment i.e. giving loans and other related activities, which have similar risks and returns for the purpose of Accounting Standard-17 on 'Segment Reporting'. The Company operates in a single geographical segment i.e. India.

26 (a) Gratuity

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service is eligible for gratuity on departure and it is computed at 15 days salary (last drawn salary) for those who joined after 30th June 2011 and at 30 days salary (last drawn salary) for those who joined before 1st July 2011 for each completed year of service. The scheme is funded with an insurance company in the form of qualifying insurance policy.

The following tables summarize the components of net benefit expense recognised in the statement of profit and loss, the funded status

and amounts recognised in the balance sheet for the gratuity plan.

| | Grat | uity |
|---|--------------------------|--------------------------|
| Particulars | As at March 31, 2020 | As at March 31, 2019 |
| Assumptions: Discount rate Selary escalation Withdrawal rate | 6.71% 9.50% 20.00% | 7,72% 9.20% 17.83% |
| Expected average remaining working life of employees | 7.43% 28 | 7.43% 28 |
| Particulars | As at March 31, 2020 | As at March 31, 2019 |
| | (Rs.) | (Rs.) |
| Table Showing changes in present value of Defined Benefit obligation: | | |
| Present value of defined benefit obligations as at beginning of the year | 4,55,37,293 | 3,08,88,225 |
| Interest cost | 29,98,330 | 23,46,704 |
| Past service cost | 4 67 55 557 | 67,283 |
| Current service cost | 1,67,08,987 | 93,81,803 |
| Benefit paid | (17,05,577) | (9,80,976 |
| Actuarial loss on obligations | 1,40,06,906 | 38,34,254 |
| Present value of defined benefit obligations as at end of the year | 7,75,45,939 | 4,55,37,293 |
| Table showing fair value of plan assets: | 1.7550 | |
| Fair value of plan assets at beginning of the year | 2,55,01,224 | 2,09,61,020 |
| Expected return on plan assets | 17,79,451 | 16,27,017 |
| Contributions | 39,12,319 | 38,98,975 |
| Benefits paid | (17,05,577) | (9,80,976 |
| Actuarial loss on plan assets | (17,06,871) | (4,812 |
| Fair value of plan assets at end of the year | 2,77,80,546 | 2,55,01,224 |
| Actuarial (gain)/loss recognised: | | |
| Actuarial loss on obligations | 1,40,06,906 | 38,34,254 |
| Actuarial loss on plan assets | 17,06,871 | 4,812 |
| Actuarial loss recognised in the year | 1,57,13,777 | 38,39,066 |
| The amounts to be recognised in the balance sheet and statement of profit and loss: | | |
| Present value of obligations at the end of the year | 7,75,45,939 | 4,55,37,293 |
| Fair value of plan assets at the end of the year | 2,77,80,546 | 2,55,01,224 |
| Net liability recognised in balance sheet | 4,97,65,393 | 2,00,36,069 |
| Expenses Recognised in statement of profit and loss: | | |
| Past service cost | 2.1 | 67,283 |
| Current service cost | 1,67,08,987 | 93,81,803 |
| Interest cost | 29,98,330 | 23,46,704 |
| Expected return on plan assets | (17,79,451) | (16,27,017 |
| Net Actuarial loss recognised in the year | 1,57,13,777 | 38,39,066 |
| Expenses recognised in statement of profit and loss | 3,36,41,643 | 1,40,07,839 |
| Actual return on plan assets | 72,580 | 16,22,205 |





Amounts for the current and previous four years are as follows: (Rs.) As at 31st Particulars March, 2020 March, 2019 March, 2018 March, 2017 March, 2016 Defined benefit obligations 7,75,45,939 4,55,37,293 3,08,88,225 2,59,99,979 1,99,54,813 Plan assets 2,77,80,546 2,55,01,224 (2,00,35,069) 2,09,61,020 (99,27,205) 31,26,037 (1,68,28,776) 1,68,13,977 (4,97,65,393) (91,86,002) (13,20,171) (85,559) Experience adjustments on plan liabilities [(gain)/loss] 1,40,06,906 38,34,254 17,22,926 (3,78,078) 24,27,477 26,375 Experience adjustments on plan assets [(gain)/loss] 17,06,871 4,812

1,57,13,777

38,39,066

(14,05,730)

13,44,848

24,53,852

viii) The Major categories of Plan Assets as a percentage of the fair value of Total Plan Asset are as follows:

| | As at March 31, 2020 | As at March 31, 2019 |
|----------|-------------------------|-------------------------|
| LIC Fund | 100% | 100% |

Actuarial (gain)/ loss due to change on assumptions

- (x) The estimates of future salary increases considered in actuarial valuation, takes account of inflation, seniority and other relevant factors, such as supply and demand in the employment market.
- x) The company expects to contribute Rs. 4,98,606 (March 31, 2019: Rs. 7,62,974) to gratuity fund in the financial year 2020-21.
- xi) The overall expected rate of return on assets is determined based on market prices prevailing on that date, applicable to the period over which the obligation is to be settled.
- (b) Amount incurred as expense for defined contribution to Provident Fund is Rs. 1,70,95,631 (March 31, 2019; Rs. 1,63,19,870)





27 Related party disclosures

A. Names of related parties and related party relationship

| 10 | lames of related parties |
|-----------------------------------|--|
| Ultimate Holding Company | Catalyst Microfinance Investor International Holdings |
| Holding Company | ASA International Holding, Mauritius |
| | Proswift Consultancy Private Limited |
| Entities under common control | Pinoy Consultancy Private Limited |
| | Pagasa Consultancy Private Limited |
| Key Management Personnel (KMP) | Mr. Anjan Dasgupta, Managing Director Mr. Subhrangsu Chakravarty, Chief Financial Officer Ms. Sadiyah Zaheer , Company Secretary |

B. Nature of transactions

| Nature of transaction | Name of Related Party | March 31, 2020 | March 31, 2019 |
|--|-----------------------------------|----------------|----------------|
| A MANAGE OF A STATE OF | ASSESSMENT OF THE PROPERTY OF THE | (Rs.) | (Rs.) |
| Salary, Bonus and other allowances* | Mr. Anjan Dasgupta | 62,86,801 | 39,25,079 |
| Contribution to provident fund | Mr. Anjan Dasgupta | 3,37,221 | 2,48,425 |
| Salary, Bonus and other allowances* | Mr. Subhrangsu Chakravarty | 27,17,240 | 10,11,408 |
| Contribution to provident fund | Mr. Subhrangsu Chakravarty | 1,70,460 | 70,275 |
| Salary, Bonus and other allowances* | Ms. Sadiyan Zaheer | 7,62,765 | 6,67,472 |
| Contribution to provident fund | Ms. Sadiyah Zaheer | 44,076 | 40,972 |
| Reimbursement of Expenses | Proswift Consultancy (P) Ltd. | 4,06,730 | 3,68,292 |
| Training fees | Proswift Consultancy (P) Ltd. | 2,00,000 | A |
| Rent paid | Proswift Consultancy (P) Ltd. | 7,44,000 | 7,38,000 |
| Reimbursement of Expenses | Pinoy Consultancy (P) Ltd. | 3,23,000 | * |
| Reimbursement of Expenses | Pagasa Consultancy (P) Ltd. | 6,60,000 | |

[&]quot;As the future liability for gratuity and leave has been provided for the Company as a whole, the amount pertaining to the Key Management Personnel are separately not ascertainable, and therefore not included above.

28 Leases

Operating lease: Company as lessee

Certain office premises are obtained on operating lease. The lease term is for one to nine years and renewable for further periods either mutually or at the option of the Company. There are no restrictions imposed by lease agreements. There are no subleases and the leases are cancellable.

| Description | March 31, 2020 | March 31, 2019 | |
|---|----------------|----------------|--|
| | (Rs.) | (Rs.) | |
| Operating lease expenses recognised during the year | 4,36,75,368 | 3,35,73,917 | |

29 Contingent Liabilities

| Description | March 31, 2020 | March 31, 2019 |
|--|----------------|----------------|
| | (Rs.) | (Rs.) |
| Demands/claims by various Government authorities not acknowledged as debts and contested by the Company: Income Tax (*) | 10,96,26,107 | 2,61,35,029 |
| Service tax [net of provision recognised of Rs. 2,18,63,791] (**) | 10/20/20/10/ | 30,04,811 |
| Total | 10,96,26,107 | 2,91,39,840 |

(*) Based on discussions with the solicitors/favourable decisions in similar cases, the management believes that the Company has a good chance of success in above mentioned cases and hence, no provision there against is considered necessary.

(**) Rs. Nii (March 31, 2019: Rs. 55,86,861) has been charged off to the statement of profit & loss during the year. During the year, the Company had applied for a resolution of an ongoing litigation with Service Tax Authority under a Sabka Vishwas Legacy Dispute Resolution Scheme (SVLDRS) offered by the Government of India. The Company has received the final statement in the form SVLDRS-1 from the Government whereby the company had to make an additional payment of Rs. 52,00,608 to close the litigation. The Company has paid the amount on February 14, 2020. Considering the above the company has reversed the remaining provision and related interest provision for the service tax liability amounting to Rs. 1,66,63,184.





- During the year, the Company has realised interest on portfolio loan in excess of interest caps stipulated under pricing guidelines in the NBFC Master Directions, 2016 for Non-Banking Financial Company Micro Finance Institutions (NBFC-MFIs) to the extent of Rs. 19,22,887. Balance of similar excess interest realised in earlier years pending refund on the commencement of the year was Rs. 41,02,286. During the year the Company has refunded Rs. 27,95,311 and the and the remaining unpaid amount is disclosed as "Interest refund payable" under "Other Current liabilities". The Management believes that after considering the refund, loans in respect of which such excess interest were realised is in accordance with NBFC-MFIs norms.
- 31 The Employees Provident fund Organization (EPFO) vide notification dated March 06, 2018, acknowledged the difficulties faced in submission of Aadhar by members of Employee Pension Scheme (EPS) in the State of Assam. The Issue was re-examined by EPFO and new members joining EPS in the state of Assam were exempted from submission of Aadhar till 31st March 2018.

However, during this period registration of new staff member for EPS with said state was getting rejected for non-submission of Aadhar. As a result new staff without Aadhar could not be registered and consequently their and company's contribution to EPS could not be deposited till date.

Moreover, for other states also, and mostly from Tripure and West Bengal, the Company could not deposit some PF related to its employees/former employees due to unavailability of full date of birth from their respective Aadhar card. The said issue has been duly informed to the concerned PF Authorities by the Company.

The Company has been generally regular in following up with the concerned regional provisent find commissioner for appropriate resolution to enable the Company in depositing the aforesaid contributions. The matter is yet to be clarified and amount aggregating Rs. 11,96,804 in respect of aforesaid contributions till March 31, 2020 and paid subsequently Rs. 3,66,394 and the balance amount of Rs. 8,30,410 is held by the Company as a Liability in the

The Novel Cononavirus (COVID-19) pandemic (declared as such by the World Health Organisation on March 1, 2020) has contributed to a significant decline and volatility in global and Indian markets, and a significant decrease in economic activity, On March 24, 2020, the Government of India announced a nation-wide lockdown till April 14, 2020, which was extended till May 31, 2020, through subsequent announcements, to contain the spread of the virus. This has led to significant disruptions and dislocations for individuals and businesses, Impacting Company's regular operations including lending and collection.

activities due to inability of employees to physically reach borrowers.

The Company has major proportion of its borrowers and AUM in rural geographies, where the impact of COVID-19 has been relatively lower so far compared to urban geographies. Additionally, the government has announced a series of economic rolled measures for rural India, which will further support rural borrower's repayment capacity.

- ii) As discussed above, the COVID-19 pandemic has impacted Company's regular operations including lending and collection activities, consequently impacting the carrying value of the leans and advances, financial position and performance of the Company. Further, cursuant to the Reserve Bank of India circulars dated March 27, 2020 and May 23, 2020 allowing lending institutions to offer moratorium to borrowers on payment of installments falling due between March 2, 2020 and August 31, 2020, the Company has extended /will be extending moratorium to
- its borrowers in accordance with its Board approved policy.

 In view of the matters mentioned above, the Company has assessed the impact of the COVID-19 pandemic on its liquidity and ability to fulfill its obligations as and when they are due and has evaluated the asset-liability maturity (ALM) pattern in various time buckets as prescribed under the guidelines issued by the RBI. With the gradual relexation of lockdown rules the Company was able to open its Branches after following all rules and regulations as issued by conserned State and Local Governments. From June 01, 2020, the Company resumes collection from its borrowers who opted out of moratorium. As observed since the resumption of operations, the management is confident that collections will continue to improve, alibeit likely to be at a lower level than earlier. In addition, management has considered various stimulus packages announced by the Government of India which will directly or indirectly benefit NBFC-MFI, current status/outcomes of discussions with the Company's lenders to seek/extend moratorium and various other financial support from other
- observed since the resumption of operations, the management is confident that collections will continue to improve, albeit likely to be at a lower level than earlier. In addition, management has considered various stimulus packages announced by the Government of India which will directly or indirectly benefit NBFC-MFI, current status/outcomes of discussions with the Company's lenders to seekel/extend moratorium and various other financial support from other banks and financial institutions in determining the Company's liquidity position over the next 12 months from the end of reporting period. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Company will be able to fulfill its obligations as and when these become due in the foreseeable future. The Company had sufficient liquidity both during and after lock down period so as to fulfill all its Obligations as and when they became due. Moreover, the Company has received fresh funds from its lenders, during June 2020.
- iv) During the year ended March 31, 2020, the Company has recognised provisions aggregating to Rs. 4,79,23,981 over and above the minimum provision prescribed by applicable RBI regulations towards COVID-19 and other anticipated delinquencies.

33 Details of CSR Expenditure

| Particulars | March 31, 2020 | March 31, 2019 |
|---|----------------|----------------|
| | (Rs.) | (Rs.) |
| a) Gross amount required to be spent by the Company during the year | 53,42,253 | 27,84,678 |
| b) Amount spent during the year d) Construction/Acquisition of any asset ii) On purposes other than (I) above | 1,11,85,611 | 62,13,860 |

34 Additional disclosure required by the Reserve bank of India:

| A) Information on Net Interest Margin | Information on Net Interest Margin | | | |
|---|------------------------------------|----------------|--|--|
| Particulars | March 31, 2020 | March 31, 2019 | | |
| Average interest (a) | 21.67% | 22.57% | | |
| Average effective cost of borrowing (b) | 13.60% | 13.40% | | |
| Net Interest margin (a-b) | 8.07% | 9.17% | | |

B) Exposure to Gold Loan

The Company has no exposure to Gold Loan directly or indirectly.





Disclosures required as per the Non Banking Financial Company - Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016:

| | Particulars | Remarks |
|----------|---|---|
| 1. | Capital to Risk (Weighted) Assets Ratio | Refer Note No. 34 (D) |
| 2. | Investments | The Company has no investments as on March 31, 2020 (March 31, 2019: NII) |
| 3. | Derivatives | ON CASCALLA DA MARIERA CASCALLA DE MARIERA DE CASCALLA DE MARIERA DE CASCALLA |
| 0 | Forward Rate Agreement / Interest Rate Swap | The Company has no transaction or exposure in convetives in the current and previous year. |
|) | Exchange Traded Interest Rate (IR) Derivatives | PICTALITY TO MANAGEMENT OF HIS HORSON AND HORSON OF THE THEORY OF THE SHARE HER HORSON OF THE SHARE MANAGEMENT OF |
| 1) | Disclosures on Risk Exposure in Derivatives | Further the Company does not have unhedged foreign currency exposure in the current and previous year. |
| v) | Forward rate agreement/interest rate swap | 500 CO |
| 4. | Disclosures relating to Securitisation | |
|) | Information duly certified by the SPV's auditors obtained by the originating NBFC from the SPV. | Refer Note No. 34 (E.I) |
| =) | Details of Financial Assets sold to Securitisation / Reconstruction Company for Asset Reconstruction | The Company has not sold financial assets to socurtisation or reconstruction company for assets reconstruction during the current year and provious year. |
|) | Details of Assignment transactions undertaken by NBFCs | Refer Note No. 34 (E.ii) |
| 5. | Details of non-performing financial assets purchased / sold | |
| 1) | Details of non-performing financial assets purchased : | The Company has not purchased / sold non-performing financial assets during the current year and provious year. |
| 11) | Details of Non-performing Financial Assets sold : Asset Liability Management Maturity pattern of certain items of Assets | |
| 6. | and Uabilities | Refer Note No. 34 (F) |
| 7. | Exposures Exposure to Real Estate Sector | The Company has no exposure to real estate directly or indirectly. |
| 1) | Exposure to Capital Market | The Company has no exposure to capital market directly or indirectly. |
| | Details of financing of parent company products | Nana |
| 8. 9. | Details of Single Borrower Limit (SGL) / Group Borrower Limit (GBL) | The Company has not exceeded any limit in respect of SGL / GBL during the |
| 0. | exceeded by the NBFC Unsecured Advances | current and previous year. Refer Note No. 34 (G) |
| 1 | Miscellaneous | |
| i) i) | Registration obtained from other financial sector regulators Disclosure of Penalties imposed by RBI and other regulators | Refer Note No. 34 (H) No penalties were imposed by RBI and other regulators during the current year. |
| u) | Related Party Transactions | Refer Note No. 27 |
| v) | Ratings assigned by credit rating agencies and migration of ratings puring the year | Refer Note No. 34 (I) |
| 1) | Remuneration of Directors | Refer Note No. 27 |
| vi) | Net Profit or Loss for the period, prior period items and changes in accounting policies | Refer Note No. 2 & 2,1 |
| ii) | Revenue Recognition | Refer Note No. 2.1(n) |
| ···) | Accounting Standard 21 -Consolidated Financial Statements (CFS) | The Company does not have any subsidiary or associate as on March 31, 2020 lience AS 21 is not applicable to the Company. |
| 2. | Additional Disclosures | NEW ACCUSANCE OF TRANSPORTED |
|) | Provisions and Contingencies | Refer Note No. 34 (1) |
| :) | Draw Down from Reserves | There has been no draw down from reserves during the year ended March 31, 2020 (March 31, 2019: Nil) |
| 1) | Concentration of Deposits, Advances, Exposures and NPAs : | This Distance is as a sectional as the Commission to the control density of the |
| a) | Concentration of Deposits (for deposit taking NBFCs) | This Disclosure is not applicable as the Company as it is not a deposit taking NaFC. |
| 0) | Concentration of Advances | Refer Note No. 34 (K) |
| c) | Concentration of Exposure | Refer Note No. 34 (K) |
| d) | Concentration of NPAs | Refer Note No. 34 (K) |
| e) | Sector-wise NPAs | Refer Note No. 34 (L) |
| n | Movement of NPAs | Refer Note No. 34 (M) |
| v) | Overseas Assets (for those with Joint Ventures and Subsidiaries abroad) | The Company has no exposure or transaction with overseas assets. |
| v) | Off-balance Sheet SPVs sponsored (which are required to be consolidated as per accounting norms) | There are no off balance sheet exposure as on March 31, 2020. |
| 13. | Disclosure of Complaints | Refer Note No. 34 (N) |





D) Capital to Risk -Assets Ratio (CRAR):

| | March 31, 2020 | March 31, 2019 |
|---|--|--|
| Particulars CRAR (%) CRAR - Tier I Capital (%) CRAR - Tier II Capital (%) Amount of subordinated debt raised as Tier-II capital Amount arised by save of Percebual Debt Instruments | 25.31 21.09 4.22 55,00,00,000 | 25.08 19.01 6.07 55,00,00,000 |

E.i.) The followings figures are being reported based on certificate issued by the auditors of the SPV

| Particulars | March 31, 2020 (Rs.) | March 31, 2019 (Rs.) |
|--|-------------------------|-------------------------|
| No. of SPVs sponsored by the NBFC for secunitisation transaction | 2 | |
| Total amount of securitised assets as per books of the SPVs sponsored by the NBFC as on the date of balance sheet | 6,62,63,285 | 60,36,44,746 |
| Total amount of exposures retained by the NBFC to comply with MAR as on the date of balance sheet | 501102 | |
| Off-balance sheet exposures First loss | 0 2 | \$5 |
| Others | 37 | - 5 |
| On-balance shoot: exposures | 4,72,85,317 | 14,99,97,256 |
| First loss Others | 4 | |
| Amount of exposures to securitisation transactions other than MRR | | |
| Off-balance sheet exposures | | |
| Exposure to own securitisations | | - |
| First loss Others | | |
| Others Exposure to third party securitisations | H481 | 2 |
| First loss | | 7. |
| Others | | |
| On-balance sheet exposures Exposure to own securitisations | 807740004900 | |
| First loss | 9,43,25,742 | 9,83,72,655 |
| Others | 3.5 | 2,000 |
| Exposure to third party securitisations | 141 | |
| First loss Others | | |

E.ii) Details of assignment transactions undertaken:

| Particulars | March 31, 2020 | March 31, 2019 |
|---|--|----------------|
| | (Rs.) | (Rs.) |
| Number of accounts Aggregate value (net of provision) of accounts sold Aggregate consideration Additional consideration realized in respect of accounts transferred in earlier year Aggregate pain/loss over net book value | 72,856 1,18,06,96,235 1,18,06,96,235 | |





Assets Liability management;

F) Maturity pattern of certain assets and liabilities as on March 31, 2020

| | Upto 30/31 days Over 1 month up | Over 1 month upto 2 months | Over 2 month upto 3 months | Over 3 months & upto 6 months | Over 6 months & upto 1 year | over 2 month upto Over 3 months & Over 6 months & Over 1 year & upto 6 months upto 1 years & upto 5 years | Over 3 years & upto 5 years | Over 5 years | Total |
|----------|----------------------------------|--|-------------------------------|-------------------------------|-----------------------------|---|--|--------------|--|
| Advences | | | | | | Separate Separate | The second secon | | |
| egilees. | | 2,56,11,101 | 1,06,93.07,137 | 2,86,90,00,445 | 332 11 22 883 | A 25 A 2 0 A 20 A | | - 20 | 10057912000000000000000000000000000000000000 |
| - inco | Control of the state of | X5.007637000000000000000000000000000000000 | | L | l | ١ | | 4 | 9,16,72,26,980 |
| Scaling. | 18,94,52,891 | 2,64,88,711 | 3,23.75,620 | 8,93,48,069 | 18 13 54 365 | 48 41 34 875 | | | |
| | | | | | | | - | ** | 70,31,52,331 |
| Springs | 10,62,50,291 | 7,12,08,002 | 24,84,72,949 | 83.38.92.657 | 1 54 47 40 482 | 5 An 04 00 101 | 0.0000000000000000000000000000000000000 | | 0.0000000 |





G1 Singacured Advances

| Particulars | March 31, 2020 | March 31, 2019 |
|-----------------|----------------|----------------|
| | (Rs.) | (Rs.) |
| Portfolio Idans | 9,16,72,26,980 | 6,69,56,71,052 |

H) Registeration obtained from other financial sector regulators:

| Regulator | Registration No. |
|-----------------------------|-----------------------|
| Ministry of Company Affairs | U65921WB199CPLC231683 |
| Reserve Bank Of India | 8-05,07083 |

I) Ratings assigned by Credit Rating Agencies :

| . D | Particulars | March 31, 2020 | March 31, 2019 |
|-----|---|--|--|
| | Long term Facilities | Francisco (Control of Control of | Tronding Say 2023 |
| | Bank Rating | ICRA BBB (stable) | ICRA BBB- (Stable) |
| | Long term non convertible debentures | | |
| | Hinduja Leyland Finance Limited | ICRA BBB (stable) | ICRA BBB- (Stable) |
| | BlueOrchard Microfinance Fund | ICRA BBB (stable) | ICRA BBB- (Stable) |
| | Stichting Juridisch Eigenaar ACTIAM institutional | and the second s | ICRA BBB- (Stable) |
| | Microfinance Enhancement Facility SA, S1CAV-SIF | ICRA BBB (stable) | ICRA BBB- (Stable) |
| | AAV S.A.R.L | ICRA BBB (stable) | ICRA BBB- (Stable) |
| | Masala Investments S.A.R.L | ICRA BBB (stable) | ICRA BBB- (Stable) |
| | Nothern Arc Capital Limited | ICRA BBB (stable) | |
| ı | Magallanes Impacto, FIL | ICRA BBB (stable) | La constant |
| 1 | MFI Grading | ICRA MZ+ | ICRA M2+ |
| | Code of conduct assessment Grading | | ICRA C2 |
| | Securitisation/Assignment: | | |
| | OSHA MFL Northern A/c 2018 PTC Series A1 | , | - [CRA A- (SO) |
| | | | (CRA BBB+(SO) |
| | PTC Series A2 | | |
| | Altair IFMR Capital 2017 | | - ICRA A- (50) |
| | PTC Series A1 | | ICRA BBB-(SO) |
| | PTC Senes A2 | | 20 Pa 6 True 1 West No. |
| | Northern Arc 2018 MFI Felix | , and a second control of the second control | - ICRA A- (50) |
| | PTC Series A1 | | ICRA BSB+(SO) |
| | PTC Series A2 | | May 2000 10 10 200 10 10 10 10 10 10 10 10 10 10 10 10 1 |
| | Northern Arc 2018 MEI Icarus | | - ICRA A- (SD) |
| | PTC Series A1 | | ICRA BBB+(SO) |
| | PTC Series A2 | | |
| | Northern Arc 2018 MFI Nautilus | | - ICRA A- (SO) |
| F | PTC Series A1 | 10 | ICRA 888+(50) |
| | PTC Series A2 | 1 | |
| P | Northern Arc 2018 MFI Tonya | 1 1 | ICRA A- (SO) |
| F | PTC Series A1 | 11/ | (CRA BBB+(50) |
| F | PTC Series A2 | | 1900,000,1447 |
| ħ | Northern Arc 2018/2019 MFI Hume | 84 | ICRA A(SO) |
| | PTC Series A1 | | ICRA BBB+(50) |
| | PTC Series A2 | | reior bbb+(50) |
| | Vivriti Moreno 07 2018 | | ICRA A-(SO) |
| | PTC Series A1 | | ICRA BBB(SD) |
| | PTC Senes A2 | | ICRO BBB(SB) |
| | Northern Arc 2019 Morec Kree | 1 | - ICRA A-(SQ) |
| | PTC Series A1 | | ICRA BB(SO) |
| | PTC Series A2 | | ICRA BB(SU) |
| | Northern Arc 2019 MF1 Tully | Provisional ICRA A (SC) | 1 |
| | PTC Series A1 | | 1 |
| | PTC Series A2 | Provisional ICRA BBB+(SO) | 1 |
| | | | 1 |
| | /ivrit Derek 06 2019 | Provisional ICRA A (SO) | 1 |
| | PTC Series A1 | Provisional ICRA BBB+(SO) | |
| | PTC Series A2 | S0245-0002020 00 00 | |
| | Northern Art 2019 MFI Milnor | ICRA A+(SO) | |
| | PTC Series A1 | 1CRA A-(SO) | |
| | PTC Series A2 | | |
| | Northern Arc 2019 MFI Wurz | ICRA A(SO)ICRA BBB+(SO) | |
| | TC Series A1 | 100.000 | |
| | PTC Series A2 | | DAS-TREE ESCURSA AND LONGON |
| | Northern Arc 2019 CABSEC | | Provisional ICRA A-(50) |
| | TC Series A1 | Ti . | Provisional ICRA BBB-(S) |

| 31 | Provision and Contigencies: |
|----|---------------------------------|
| | Bearly up of ! Beautolone and C |

| Profit and Loss Account | March 31, 2020 | March 31, 2019 |
|---|----------------|----------------|
| Provision for standard and non performing assets | 13,71,47,159 | 4,03,10,211 |
| Provision made towards income tax Other provision and Contingencies (with details) | 11,34,84,974 | 12,48,44,06 |
| a) Provision for Gratuity | 3,36,41,643 | 1,40,07,839 |
| b) Provision for Leave Benefit | 1,84,07,238 | 89,84,494 |
| c) Provision for managed portfolio loans | 74,52,331 | 93,37,492 |
| d) Provision for other receivables | 15,75,065 | 7,64,389 |
| e) Provision for advance recoverable in cash/king | 15,71,164 | * |





| K) | Concentration of Advances, | exposures and NPA's: | |
|----|----------------------------|----------------------|--|
| | | Particulars | |

| Concentration of Advances, exposures and NPA's : Particulars | March 31, 2020 (Rs.) | March 31, 2019 (Rs.) |
|---|-------------------------|-------------------------|
| Concentration of Advances Total Advances to twenty largest borrowers Percentage of advances to twenty largest borrowers to total advances | 19,71,039 0.02% | 11,73,391 0.02% |
| Concentration of Exposures Total Exposures to twenty largest borrowers/ customers Percentage of Exposures to twenty largest borrowers / customers to total Exposure | 19,71,039 0.02% | 11,73,391 0.029 |
| Concentration of NPAs Total Exposures to top four NPA accounts | 2,19,066 | 2,03;249 |

L) Sector-wise NPAs :

| Sector | Percentage of NPAs to Total Adv | rances in that sector |
|---|---------------------------------|-----------------------|
| | March 31, 2020 | March 31, 2019 |
| i) Agriculture & allied activities | 2.70% | 0.23% |
| ii) MSME | 1.96% | 0.61% |
| III) Corporate borrowers | 25 | |
| | 3.04% | 0.08% |
| rv) Services | | |
| v) Unsecured personal loans | N= | 17 |
| vi) Auto loans vii) Other personal loans | | |

| Particulars | March 31, 2020 | March 31, 2019 |
|---|---|--|
| | (Rs.) | (Rs.) |
| Net NPA to Net Advances (%) | 1.13% | 0.239 |
| Movement of NPAs (Gross) Opening balance Additions during the year Reductions during the year (regresents loan portfolio written-off) Closing balance | 3,25,70,399 20,31,50,755 3,25,42,284 20,31,78,870 | 3,05,95,326 3,08,38,332 2,88,63,259 3,25,70,399 |
| Movement of NPAs (Net) Opening balance Additions during the year Reduction during the year Closing balance | 1,46,29,223 6,66,51,523 (2,05,54,694) 10,18,35,440 | 50,85,591 1,39,76,773 44,33,141 1,46,29,223 |
| Movement of provisions for NPAs (excluding provisions on standard assets) Opening balance Provision made during the year Wings-off/ write back of excess provisions Closing balance | 1,79,41,176 13,64,99,232 5,30,96,978 10,13,43,430 | 2,55,09,735 1,68,61,559 2,44,30,118 1,79,41,176 |

| N) | Customer Complaints : | March 31, 2020 | March 31, 2019 |
|----|---|----------------|----------------|
| | Particualrs No. of complaints pending at the beginning of the year No. of complaints received during the year No. of complaints received during the year | 43 40 | 1 10 11 |

No. of complaints penessed curring the year

No. of complaints pending at the end of the year

The Company has a Customer Grievance Redressal Mechanism for convenience of customers to register their complaints and for Company to monitor and redress them.

O) Frauds

on instances of fraud for the year ended March 31, 2020:

| Information of Instantia of 1120 of the present of | | | | (Rs.1 | |
|---|---------|-----------------|----------|---------------------------|------------------------|
| Nature of fraud | No. of | Amount of Recov | Recovery | Considered as recoverable | Amount Provided for |
| | 0782037 | 43.35.530 | 5,15,386 | 15,467 | 8,41,726 |
| Cach embezziement | 48 | 13,72,579 | 5,15,500 | Aston | |

Information on instances of fraud for the year ended March 31, 2019:

| Nature of fraud | No. of | Amount of | Recovery | Considered as recoverable | Amount Provided for |
|-------------------|-------------|-----------|-----------|---------------------------|------------------------|
| Cash embezziement | cases 30 | 18,41,626 | 10.56,607 | 7.07,330 | 77,689 |





The above information is as certified by the management and relied upon by the auditors.

Public disclosure on Liquidity risk management

i Eurolina concentration based on significant as

| Number of significant counter parties | 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | % of total deposits | % of total liabilities |
|---------------------------------------|---|---------------------|---------------------------|
| NA: | NA. | NA: | NA NA |

II. Top 20 large deposits (amount in Rs. crore and % of total deposits) - Not Applicable. The Company being a Systemically Important Non-Deposit taking Non-Banking Financial Company, MFI registered with Reserve Bank of India and does not accept public

| 1. Top to portawings (actiount in As, crore) | and 76 of total porrowings) |
|--|-----------------------------|
| Amount (Rs. in crore) | % of total borrowings |
| 610.05 | 69.99% |

iv. Funding concentration based on conditional instrument / product *

| Name of the instrument / product | Amount (Rs. in crore) | % of total liabilities |
|--|-----------------------|------------------------|
| Term loan from banks | 170.31 | 19.54% |
| Non-Convertible debentures | 321.00 | 36.83% |
| Term loan from Non banking Financial Companies | 191,71 | 21.99% |
| Term loans from financial institutions | 24.00 | 2.75% |
| External commercial borrowings | 99.25 | 11.39% |

which will

| Particulars | as a % of total public funds | as a % of total liabilities | as a % of total |
|---|------------------------------|-----------------------------|-----------------|
| Commercial papers | NA NA | NA NA | NA NA |
| Non-convertible debentures (original maturity of less than one year) | NA. | NA NA | NA NA |
| Other short term liabilities | NA. | NA NA | NA. |

vi. Institutional set-up for liquidity risk management

The Company's Board of Director's has the overall responsibility of management of liquidity risk. The Board decides the strategic policies and procedures of the Company to manage liquidity risk in accordance with the risk tolerance/limits decided by it.

The Company also has a Risk management Committee, which is a sub-committee of the Board and is responsible for evaluating the overall risk faced by the Company including liquidity risk.

Asset Liability Management Committee (ALCO) of the Company is responsible ensuring adherence to the risk tolerance/limits as well as implementing the liquidity risk management strategy of the Company.

- 1. A "Significant counterparty" is defined as a single counterparty or group of connected or affiliated counterparties accounting in aggregate for more than 1% of the NBFC-NDSIs, NBFC-Ds total liabilities and 10% for other non-deposit taking NBFCs.
- 2. A "significant instrument/product" is defined as a single instrument/product of group of similar instruments/products which in aggregate amount to more than 1% of the NBFC-NDSI's, NBFC-Ds total liabilities and 10% for other non-deposit taking NBFCs.
- 3. Total liabilities has been computed as sum of all liabilities (Balance Sheet figure) less Equities and Reserve/Surplus.
- 4. "Public funds" shall include funds raised either directly or indirectly through public deposits, commercial paper, debentures, inter-corporate deposits and bank finance but excludes funds raised by issue of instruments compulsorily convertible into equity shares within a period of exceeding 10 years from the date of issue as defined in Regulatory Framework for Core Investment issued vide Notification No. DNBS (PD) CC. No. 206/03.10.001/2010-11 dated January 5, 2011.
- 5. The amount stated in this disclosure is based on the audited financial statements for the year ended March 31, 2020.

36 Previous year figures

Previous year figures have been regrouped/reclassified, where necessary, to conform to this year's classification.

For S.R.Batliboi & Co. LLP

Chartered Accountants Firm Registration No.301003E/E300005

Dhasera

per Bhaswar Sarkar

Membership No.: 055596

Place: Kolkata Date: June 26, 2020

For and on behalf of the Board of Directors of ASA International India Microfinance Limited

Anjan Dasgupta

Managing Director DIN 03314638 فساط

Subhrangsu Chakravarty Chief Financial Officer

INDIAM

KOLKAT

Independent Director DIN: 07

D

Sadiyah Zaheer Company Secretary